**Curriculum Vitae**

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**MOHAMMED**

[**MOHAMMED.337128@2freemail.com**](mailto:MOHAMMED.337128@2freemail.com)

**CAREER OBJECTIVE:**

To scale new heights by utilizing every opportunity that comes my way, meeting and exceeding the expectations set by the organization and adding value at every given opportunity.

**EDUCATION AND QUALIFICATION**

|  |  |  |  |
| --- | --- | --- | --- |
| **Discipline** | **Course** | **Institution** | **Year of passing** |
| Commerce | B.Com | (Bangalore University) | 2008 |
| Commerce | II P U C | P. U. College Bangalore | 2005 |

**ADDITIONAL QUALIFICATION**

1. English Typewriting

2. MS WORD, Basic

**Experience Chronicle:**

**Landmark Group Feb 2015 to Presently**

**Home Box**

**Senior Sales Executive**

**Sharjah UAE**

**JOB PROFILE:**

* Identify and analyze customer’s interest and budget, understanding and anticipating needs and wants and recommending appropriate products.
* Build customer relationship based on interaction and trust.
* Develop innovative approaches to sales through deploying enthusiastic staff.
* Set standards and trained staff on customer assessments, product knowledge and introduction, sales techniques & relationship development. Supervising the cleanliness display in the section under him
* Drove strategic business initiatives and managed daily operations.
* Guide sales staff towards their responsibilities assigned
* Monitoring the proper products in the display its movement and coordinate the same with his superiors and subordinate and do necessary changes
* Random checking the item of prices
* Gain knowledge about the item arriving the section and communicate with sub ordinates

**SALES ACCOMPLISHMENTS:**

**Awarded as a top Performer**

**(Qatar ANSAR GROUP) Doha city** JAN 2011 TO NOV 2014

**Company profile:**

New World Centre was the pioneering project undertaken by the Ansar Group. Within a brief span, the New World Centre became a hit among shoppers and till date continues to be one of Doha's most commercial shopping destinations that meets the consumer's full spectrum of lifestyle needs. It offers an enticing range of electronics; home appliances; house-hold items, home furnishings, women's, men's and kids' fashion; travel bags; toys and much more. All of which is coupled with the winning combination of great quality and affordable prices.

**Position handled: (Home Furnishing Supervisor)**

**JOB PROFILE:**

* Gain knowledge about the item arriving the section and communicate with sub ordinates
* Monitoring the changes in display and guide to do it in better way
* Motivating staff to their duty and to be responsible to carry on the work forwarded by the superiors or top management

**SALES ACCOMPLISHMENTS:**

Awarded “**BEST EMPLOYEE”** for delivering outstanding performance.

**PERSONAL DOSSIER**

Name : Mohammed

Date of Birth : 24th October 1988

Nationality : Indian

Languages known : English, Urdu, Arabic, Hindi

Marital Status : Single

Sex : Male

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DECLARATION

I hereby declare that the above furnished details are true to the best of my knowledge

**Date:**