**Omar**

**Omar.337137@2freemail.com** ****

**Profile:**

A result-driven, articulate and well-presented Sales Consultant with a proven track record of meeting store sales targets and minimizing stock losses. Hardworking, able to communicate effectively with people from all backgrounds and able to present products in a structured professional way face to face with customers. Comfortable
working in a fast-paced, growth orientated work environment and have global experience of selling fast moving costumer service , consumer goods (FMCG), clothes and furniture and real estate in and outside Egypt.

**Education:**

B.Sc. of commerce, Accounting, Department, Al Azhar University, May 2006

GPA: Good

**Professional experience**

* **03-2015 – 09-2016**

**Sales Executive** at **Mishwar Group Co. Real Estate Dep.** , **Saudi Arabia**

**Key responsibilities**

 Advertise for lease or rent on the property, select tenants, make rental or lease agreements, collection of deposits and rent, solve tenant issues, and oversee eviction in case of rent agreement violation scenarios.

 Negotiate property sales contracts, scheduling its maintenance, managing building maintenance projects; compile all data for financial reports by regularly maintaining and updating all records and files.

 Follow up on the complaints, disturbances and violations of the tenants and assists to resolve problems and provide optimal level of service, following management rules and regulations.

 Handle all financial operational aspects of property like rent, property taxes and maintenance.

 Update the company about the physical condition of the property, and all financial arrangements.

 Marketing and analyzing vital information about government zoning rules and regulations, future property values, and other pertaining tasks around the property.

 Maintain system database of potential customers and a list of competitors.

* **05/2010 – 10/ 2014**

**Assistant Store Manager** at **Ali Abdul Wahab commercial co., Kuwait**

* **06/2008 – 05/2010**

**Sales Associate - Sales** at **Alshaya co., Kuwait**

* **01/2007 – 12/2007**

**Customer Service Agent** at **Vodafone co., Egypt**

**Training Courses**

* Jan 2014

**HR Management Diploma,** (30 hrs.)

NGC Academy Accredit by Cairo University, Egypt

* Feb 2012
* **ICDL Course,** (30 hrs.)

Russian Culture Center, Egypt

* June 2009

**Advanced English Course** (36 hrs.)

American University in Kuwait (AUK), Kuwait

**Skills**

* **Languages**

Mother Language: Arabic

First Language: English

* **Computer Skills**
* Excellent command of using MS Windows, Outlook, Word, Excel, Power Point, and Internet applications (www, ftp, social networks)
* Excellent command of using ERP solutions (Oracle, Double Click)
* **Personal Skills**
* Excellent communication Skills
* Leadership Skills
* Self-Motivated
* Fast Learner

**Additional Data:**

Date Of Birth : 31 May 1983

Military Status : Exempted

Marital Status : Married

Nationality : Egyptian

Driving License : Saudi, Kuwaiti, Egyptian

Gender : Male

**Reference**

To be furnished upon request.