**Nitin**

**Nitin.337350@2freemail.com**

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**OBJECTIVE**

I believe that as small droplet of water makes an ocean likewise daily hard work leads to a successful career .My aim is to be established and get myself recognized as a successful professional.

**MY STRENGTHS**

* A hard-core team player always willing to carry people along without dominating them.
* A perfect task master always willing to put in hard work and quality conscious.
* Confident, positive thinking, mature, friendly, smart working and aggressive towards work.

**Employment History**

* WORING as a **ASSISTANT ACQUISITION MANAGER** May 2015 to presently (1year and 7 months)
* **Senior Fashion Consultant (Brand Marketing India)** April 2013- january 2015 Past 2 years at FCUK (MBD Mall, Jalandhar-India).
* **Fashion Consultant (Brand Marketing India)** May 2012 to March 2013 **-**Past 1 Year

 at FCUK (MBD Mall, Jalandhar-India).

**Work Profile:**

 **Sales and customer service(Banking):**

* Generate leads for bank
* Greet our customers and approach them by offering help and suggestions.
* Serve our customers in a polite way.
* Be always interested, attentive and honest towards our customers.
* Give feedback to your Brand Manager about customer needs
* Handle complaints helpfully and professionally.

· **Cash point (Retail clothing)**

* Count the money when you take the cash box and ensure enough coins, collect money from the customers and cash up at the end of the day.
* Take the responsibility for your cash balance.
* Execute cleanliness at the cash point and filling-up of bags, gimmicks etc.

· **Merchandising and shop appearance(retail Clothing)**

* Fill-up the sales floor (tables, racks, shelves) by taking care of balance of sizes and products/styles.
* Follow the merchandising guidelines and keep updated on it at all times.
* Give feedback on customer flow and high/low frequented furniture and the products that are sold there.
* Ensure that your shop always looks the best by taking care of cleanliness in all areas, atmosphere and replenishment.
* Feel jointly responsible for turning on the music and TV-screens.
* Ensure that the back room is well maintained & the stock is neatly folded & tagged properly.
* Ensure the defective stock is properly handled.

· **Shop operations and any other business(retail Clothing)**

* Attend actively on staff meetings and trainings.
* Walk attentively through the shop and take action at all times, i.e. when you see garments/waste on the floor, messy/empty tables or racks and customers that need help.
* Treat all fixtures and fittings with care and keep all shop areas clean and in order.
* Attend the stock takes by following the local instructions.
* Have an insight in our daily results in turnover, basket size, hit rate, gross margin etc.
* Be informed about the yearly marketing plan and current events and campaigns.
* Execute security and safety procedures.

 **EDUCATIONAL QUALIFICATION**

* Passed out Graduation from (GNDU)DAV college.
* Passed out 12th Commerce from New St Soldier Sen Sec School (P.S.E.B.) March 2009.
* Passed out 10th from New St Soldier Sen Sec School (P.S.E.B.) March 2007.

 **AWARDS AND ACHIEVEMENTS**

* Won Silver Prize By securing second position in the region
* Promoted to Sr. Fashion Consultant in 10 months

**PERSONAL DETAILS**

* Date of Birth: 10 aug 1991
* Marital Status: Single
* Family Details: Father, Mother, Brother,sister
* Languages Known: English, Hindi & Punjab

**Declaration: -**

I hereby declare that all the statement made in the above resume is correct to the best of my knowledge. I understand that any discrepancy found in the above information will lead to cancellation of my candidature.