Mohammed

Mohammed.337389@2freemail.com

**Career objective**

Intend to build a career with a leading corporate house with committed and dedicated people, which will help me explore myself fully and enable me to work as a team player in a challenging and creative environment.

**Academic PROFILE**

* Passed SSC from Malika Boys Town High School Hyd, in 2005.
* Diploma in Land Survey from Indo British Academy Hyd, in 2012.

 **WORK EXPERIENCE**

* Working as a Sales Representative cum Merchandiser in **Captain’s Group Of Company, Dubai** from 10th May 2014 to Till Date.
* Working closely with the sales management team and staff to initiate marketing strategies that support the sales objectives of the company. Always representing the company professionally, ethnically and moral at all times.

**Duties & responsibilities:**

* Preparing and delivering sales presentations.
* Aligning selling prices with company guidelines.

## Providing relevant information to the customers

## Resolve Complaints

## Escalate Inquiries

## Create daily and monthly reports

* Attending phone calls and counter enquiries
* Replying supplier and customer emails.

*KEY SKILL AND COMPETNCIES*

* Can easily settle in to any role and take over the management of an existing client base.
* Conducting accurate market research.
* Able to keep up a continuo’s high rate of cold calling potential customers.
* Evaluating marketing campaigns.
* Able to build relationships with customers.
* Confident and able to take the initiate.
* Building and maintaining positive work.

**COMPUTER KNOWLEDGE:.**

 **Basics:**

 Diploma in Computer Application from Micro computers Hyd.

 Diploma in Civil Draughts man from Indo British Academy Hyd.

 Diploma in Auto CADD from Indo British Academy Hyd.

 Diploma in Hardware & Networking from Arisen Infotech Hyd.

**Hardware:**

 Assembling, Installation, Operating Win 98/ 2000/2003/XP Operating Systems.

 **linguistic ABILITY**

 **To read :** English, Hindi, and Urdu.

 **To speak :** English, Hindi, and Urdu.

 **To Write :** English, Hindi, and Urdu.

**Personal DETAILs**

 **Sex**  : Male

**Date of birth** : 11.06.1987

**Marital status :** Single

**Nationality** : Indian

**DECLARATION**

 I hereby declare that all the information furnished above is true to the best of my knowledge.