***CELESTINE***



**Email:** [**Celestine.339627@2freemail.com**](mailto:Celestine.339627@2freemail.com)

***C/o-Mobile No: +971501685421***

***CAREER OBJECTIVE***

A successful bachelor of Agricultural Economics specialized in sales seeking for a position sale associate in extensive innovation and challenging market experience, where strategic influencing skills will be used effectively.

***SUMMARY***

Good and proven knowledge in sales, marketing and Customer service, more than 3 years of sale and customers service experience. Proven ability to drive business and take new initiatives.

***EXPERTISE***

Sales, marketing and customer service.

***WORK EXPERIENCE***

**Elite Quality and Elite service**

**[Elite Express Rouhani building Deira Dubai U.A.E]**

**sales representative April 3rd,2015 to April till Date**

**Mango Fashion**

**[Palms Shopping Mall lekki, Lagos Nigeria]**

**sales representative FEB 2013 to January 2015**

Major Job responsibilities includes:

* Describing or demonstrating in detail a product and it benefits to customers.
* Approaching customers on enquires, giving my best service for maximum result.
* Identify trends, complaints, and highlight it to the relevant managers.
* Ensuring that items in showroom are in good shape, clean and attractive.
* Assist my customer in choice making and alternative choosing of items.
* Ensure timely replace of items in display, once displayed one is sold out.
* Processing payments of various kinds, including cash, cheques and credits cards.
* Engage planning and effective implementation of various promotion activities in showroom.
* Displays and layout changes. Uplift the showroom look by carrying out various changes.

***EDUCATION***

* Bachelor in Agricultural Economics – March 2011 University of Nigeria Nsukka (UNN). Research (A case study on customer relation management practice (CRMP) in selected organized stores in Nsukka urban city).

***SKILLS & ACHIEVEMENTS***

* Ensured optimum increase in sales as result of team oriented approach to working.
* Track record of achieving agreed retail objectives.
* Can work efficiently and accurately in a fast paced service driven environment.
* Ability to organize and complete work in accordance with deadlines.
* Conversant with computer packages e.g. MS Excel, MS Word, MS PowerPoint, Internet, Lotus Notes,and Sage etc.

***PERSONAL INFORMATION***

Marital Stat : Single

Age : 29years

Gender : Male

Nationality : Nigeria

Visa Status : Employment visa

Languages : English, Igbo