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| YasirYasir.339678@2freemail.com  |  |
|  | **Personal details** |  |  |
| **Gender** | **: Male** |  |
| **Marital status** | **: Single** |  |
| **Languages** | **: English, Urdu & Pashto** |
| **Nationality** | **: Pakistani** |
| **Visa Status** | **: Employment Visa** |
| **Driving License: Light Motor Vehicle (LMV)** |
|  | **Availability** | **: Immediately** |

**CAREER OBJECTIVE**

**‘Working to achieve an institute strategic short term objectives so as to attain human**

needs of life and also benefit the entire society.

**‘To improve my knowledge and skills for corporate team, occupational and individual** needs.

**Personal attributes**

* Good interpersonal and communication skills.
* Very friendly, approachable, easy personality with a positive look.
* Excellent team player and co-ordination capabilities
* Flexible and quick to learn new ideas
* Well disciplined and dedicated to providing the highest standards of service

delivery.

**Work experience**

**SAMSONS** **GROUP OF COMPANIES** **DUBAI**

**Sep 2016**

**Position: Sales Executive.**

**Duties and Responsibilities:**

* Sell telecommunications products and services to companies.
* Build market position by locating, developing, defining, negotiating, and closing business relationships.
* Gathering market and customer information.
* Advising on forthcoming product developments and discussing special promotions.
* Reviewing own sales performance, aiming to meet or exceed targets.
* Listening to customer requirements and presenting appropriately to make a sale.
* Maintaining and developing relationships with existing customers in person and via telephone calls and emails.
* Responding to incoming email and phone enquiries.
* Representing the organization at trade exhibitions, events and demonstrations.
* Challenging any objections with a view to getting the customer .

**SILVER MEDAL BUILDING MATERIAL LLC** **DUBAI**

**29th-Aug-2014-til date: 20-june-2016**

**Position: Sales Executive**

**Duties and**

**Responsibilities:**

* Planning & implementing marketing activities across all online & offline channels.
* Generating sales leads by cold calling.
* Handling enquiries from potential customers.
* Involved in the online , web and email marketing campaigns.
* Analyze and produce reports on data provided by customers.
* Liaising with strategic partners, internal stakeholders and key customers.
* Assisting customers and make sure they find their required item.
* Giving information on products and prices.
* Promoting special offers and merchandising on different outlets.
* Handling complaints or passing them to the manager.
* Work on monthly assigned targets and try to explore new markets to achieve them.



**Education Background.**

**BBA (HONS)**, Session: 2008-2012 University of Peshawar.

Specialization in Finance with 1 st Division.

Verified from UAE Embassy

**COURSES**

* Peachtree
* Quick Books.
* Office Automation.

**Computer Proficiency.**

MS Word, MS Access, MS Power point, MS Windows, MS excel, Email & Internet and Page maker

**Hobbies**:

Listening to media talks, Sports activities, Making new friends, Travelling and adventuring

**Declaration**

I declare that the information provided above is true and correct to the best of my knowledg