**CURRICULUM VITAE**

**Christopher**

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Dubai, U.A.E

**Position Desired: sales executive**

**Personal Profile**

Date of Birth : May 02nd 1990

Civil Status : Single

Gender : Male

Visa Status : Visit Visa

Nationality : Nigerian

**Career Objective**

Seeking a challenging position in an organization as sales executive, where I can utilize my experience to carrying out assigned duties effectively and efficiently and add value to the current services offered to customers.

**Working Experience**

**Sayaveth Interior, Lagos, Nigeria July 2013 – Nov2016**

**Position: Furniture Sales Associate**

**Job Responsibilities:**

* Kept and updated a clientele book with customer contact information
* Provided customer assistance involving selling, loading furniture, and measuring
* Calculated furniture prices according with different offers and discounts
* Assisted customers with choosing decorative home décor and furnishings
* Designed furniture displays
* Worked diligently in a fast pace environment while taking care of multiple clients at a time.
* Coordinated furniture floor plans and accessories with color schemes.
* Always met company's standards for monthly goals.
* Helped with the unloading and stocking of inventory before store opening
* Gave input on which furniture to purchase based on customer needs and concerns
* Developed and maintained good relationships with customers

**Sportsworld Limited, Lagos, Nigeria (Retail) Feb 2012 – Mar 2013**

**Position: Sales Executive**

**Job Responsibilities:**

* Act as the first contact between the company and potential customers.
* Sourcing new business through industry market knowledge and research.
* Cold Call and establish appointments with potential customers.
* Compile and complete a needs evaluation to suit each customer’s needs as per industry standards.
* Present proposed solutions to our Customers
* Work accordingly to the sales and buyer cycle
* Compile monthly reports on all sales activities
* Monitor financial targets due to performance

**Additional Training**

* Maven School of Interior Design and Decoration, Lagos State, Nigeria.
* Qualification: Certificate in Interior Design and Decoration. 2016

**Educational Qualification**

* B.Sc. in Business Administration (Hons) 2007 – 2011

Lead City University, Oyo State, Nigeria

Honors : Second Class Honors

Modules : Administrative law, Political laws, Organizational Behavior, Human resource management, Financial Accounting (I & II), Advertising, Micro-economics, Macro economics, Political economy, Peace and Conflict studies, Marketing, Business policy (I & II) and Philosophy.

Dissertation : Small and Medium Enterprises (SMEs): Problems and Prospects.

* KRISBETHEL PRIVATE COLLEGE 2007

Modules : English language, Mathematics, Biology, Government, Yoruba, Commerce, Account and Economics.

**Languages**

* English : Fluent
* Yoruba : Native

**Skills and Strengths**

* Adept at identifying consumer expectations and developing strategies accordingly
* Proficient in the use of MS Office Suite applications.
* Ability to work within tight deadlines
* Comprehensive communications skills Excellent customer service skills and demonstrable experience∙
* Knowledge of interior fitout drawings.
* AutoCAD, 3DMAX Skills

**References:**

Can be provided upon request

**Declaration**

I declare that the information provided above is true and correct to the best of my knowledge.

Christopher