Kanaka

Kanaka.339781@2freemail.com

*Results-oriented, aesthetically inclined* ***Architect by qualification, Seasoned professional with Project Management and overall operations expertise*** *with more than 14 years’ experience (excluding 3 years as a student architect working experience), looking for a challenging opportunity to Senior Executive roles in the field of Interiors, Architecture and Project Management platforms.*

***Profile Snapshot***

* **14 years**’ experience (**4 years working experience in Dubai-UAE**) in creating and materializing designs to reality as per client’s vision. **Holds a Dubai driving license valid up to 2019.**
* **Displayed strong skills in managing the entire gamut of project activities** required in managing and achieving targets at various levels in the national and international organizations. Delivered successfully huge area of projects from design to reality in various stages of project from concept design, design development, construction and Project Management tool and techniques with demonstrated ability to deliver projects within strict time and budget constraints.
* From more than two years successfully managing the **Telugu states: Telangana & AndhraPradesh** regional operations in India with strategic planning and quarterly P&L target goals.

***Functional Expertise***

* Strategic Leader and a Visionary
* Knowledge and Proactive approach of entire operations
* Management of multiple Projects from scratch to Completion
* Focus on Overall Design and project deliverables
* Seasoned in various stages of Project Management at different levels
* Client management
* Control on Attrition rate with encouraging right people in teams.

***Work Experience***

**M/s ZYETA INTERIORS PVT LTD. HYDERABAD, INDIA.**

[OCT’14–PRESENT]

# Regional Director and Principal Architect (Telangana and AndhraPradesh States).

* Management & operations
* Client Management and Projects control
* Quarterly& annual targets and implementation
* Business strategies building and implementation.
* Over all Telugu states branch Operations and Strategic planning.
* Responsibilities:
• To ensure proper monitoring of projects and provide necessary guidance/actions
• To strategize and develop new and repeat businesses
• To ensure receivables are realized as per schedule
• To build a team of professionals who can cater to the needs of various clients
• To ensure updated MIS database and provide relevant reports
• To provide essential & necessary facilities for smooth functioning of work at the region
* Key Accountability:
• Achieve projected business targets (number of leads, conversions etc)
• Ensure that receivables/due payments are received as per schedule
• Monitor projects efficiently to achieve pre determined milestones
• Ensure risk mitigation in the projects

Projects:

1. Qualcomm
2. UTC
3. Flexeye

***Other organizations:***

**M/s LIQUID SPACE ARCHITECTURE & DESIGN PVT LTD. HYDERABAD, INDIA.** [MAR’12– OCT’14]

# General Manager - Projects and Project Management

* Strategic planning and quality improvement programs
* Total deliverables control in overall projects
* Team management and projects assigning
* Training sessions and interactive meetings along with teams and within teams
* Complete projects operations &projects management
* Business strategies conclusions and Company annual plans implementation.

**M/s AL REYAMI INTERIORS, Dubai, UAE.** [MAY’11– FEB’12]

# Senior Projects Manager

* Complete projects management for assigned jobs.
* Strategic planning and team member of operations improvement.
* Guiding with proactive directions to Asst PMs and the ongoing project teams.

**M/s Home Centre International, Landmark Group, Dubai, UAE.**

[JUN’08 –APR’11]

# ProjectsManager &Senior Architect

* Design development & complete projects management
* Retail stores R&D and new flagship concept proposals

**Major Projects handled in Home Centre**

Flagship projects: Home Centre Andulus Mall**,** Jeddah KSA(55,000 sqft),FEB 2011.

Home Centre Mirdif City Centre,Dubai, UAE (70,000 sqft),MAR 2010.

Strict time lines completed projects:

Home Centre – Jizan, Riyadh, KSA (40,000 Sqft),JUN 2010**.**

Home Centre – Dalma Mall,Abu Dhabi, UAE (60,000 Sqft), Dec 2009.

Home Centre – Baron Mall, Cairo, Egypt (65,000 sqft),SEP 2009.

Home Centre Alexandria City Centre, EGYPT (55,000 sqft), APR 2009.

**M/s Edifice Architects, Hyderabad, India.**[DEC’06-MAY’08]

* **Senior Project Architect**
* Client meetings and design feed back
* Project Management with in time lines of schedule as per client signoff

**Major Projects handled**

1. **TCS Synergy Park (SEZ unit) :** 65 Acres in Gachibowli-HYDERABAD

Architecture and Interior fit outs.

1. **Virtusa-VRTS HC-SEZ :**6.5 Acres in Manikonda-HYDERABAD.

 Architecture and Interior fit outs.

**M/s RC Architecture, Bangalore, India.**[MAR’04-NOV’06]

* **Project Architect**
* Schematic & concepts, Planning, Designing & detailing of Architecture and interior projects
* Detailing interior fitouts for corporate offices& Hotels.
* Heading the junior Architects for detailing and preparing GFC dwgs.
* Site Coordination with the PM team.
* Successful record of various projects from preliminary design schemes to detail final layouts to get the sign off on plans. Coordination with all consultants for the required inputs in the projects. Coordinating with the project management team for project execution till handover to client.

**Major Projects handled**

**I)AirTel Corporate Office, Splendid towers-Hyderabad**

Area:75,000Sqft Duration: 6 months (Mar2004-Aug2004).

**II)MET LIFE-Regional offices- KARNATAKA AND AP STATES** (Sep2004-Nov-2004)**.**

1. Rajahmundry

 Area: 3,000 Sqft Duration: 2 months.

1. Vijayawada

Area: 3,200 Sqft Duration: 2 months.

1. Vishakapatnam

Area: 3,500 Sqft Duration: 2 months.

**III)Sharavanabelagola\_MAHAMASTAKABHISHEKA-Karnataka**

**Yathrinivas**Area: 12445 Sqft Duration: 6 months (Nov2004-Apr2005).

**Town Beautification**Duration: 3 months (Dec2004-Feb2005).

**IV)DELL- Bangalore**

Involved from preliminary design stage to site handover.

Details of interior fit out and technical inputs to the project team for issuing the tender to the vendors, and team player to the project management till the site handover stage.

**V)OPI-Cochin & Bangalore**

Involved from preliminary design stage to tender stage.

Details of interior fit out and technical inputs to the project team for issuing the tender to the vendors.

**VI)**Project Architect till concept stage and initiated execution:

**TAPASYA APARTMENTS (59000 Sqft) –THRISSUR &**

**FEATHELITE OFFICE (20000 Sqft) – BANGALORE**

**M/s ChawlaDesign GroupArchitects and Interiors-Hyderabad.**[JUL2003-FEB2004]

* **Architect**
* Conceptual - development of basic layout [Institutional, Industrial buildings , residences]
* Interior designing schemes & detailing for corporate, retails ,restaurants & automobile showrooms
* Schemes & detailing on facades for commercial complexes.
* Design, Site coordination,
* Architecture and Interior projects

***Academic Practical Training***

**M/s HUE DESIGNS Architects, Hyderabad** [ JAN’-03-JUN’03 ]

* Academic practical training period
* 6 months duration
* Development of schemes, GFC dwgs Site coordination Design, Site coordination,
* Architectural & Interiors

***As a Student Architect***

**M/s Sys plan Architects and Engineers-Hyderabad**

 [FEB’00 – APR’02]

* As a Student Architect & Junior Designer

**M/s 3rd Dimension Architecture-Hyderabad** [JAN 99-JAN2000]

* As a Student Architect & Junior Designer

***Education***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Course | Institute | Group | Board/University | Year | **% of Marks** |
| **PMP Certification training** | **Chicago** Institute of Management  | PMP | Chicago Institute of Management – Dubai, UAE | 2011 | Training certificate |
| **Graduation** | **JNTU SPA** Hyderabad. A.P State. INDIA | Bachelor of Architecture | JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY, INDIA | JUNE1998-2003 | **72%**First ClasswithDistinction |
| **Board of Intermediate Education** | **Sri Helapuri Junior College,**Eluru. A.P State .INDIA | Mathematics Physics & Chemistry | **Intermediate** Board of Education A.P INDIA | April 1996-1998 | **74.7%**First ClasswithDistinction |
| **Board of Secondary School Certificate** | **C.S.I English Medium****High School,**Eluru A .P State.INDIA |  All  Subjects | **S.S.C** Board of A.PINDIA | March 1995-1996 | **81%**First ClasswithDistinction |

***Bachelor of Architecture Academic Highlights***

* **One of the top five students in 1998 B.Arch batch at University level.**
* **Final year thesis** Live site – PRASAD MULTIPLEX, **IMAX Theater interiors**, Hyderabad, India.
* **Thesis Special mentioned** [external jury] on Interior Design &Conceptual development
* **RUBENS trophy** academic works display atNASA Convention at Mumbai, INDIA
* **LOUIS –I –KAHN**documentation on Charminar for NASA Convention at Mumbai, INDIA

***Professional mile stones***

* Successful completion of **PMP certification training** by Chicago Institute of management, Dubai,UAE.
* Successful opening of**Home Centre flagship store in Mirdiff City Centre**, Dubai, UAE.
* Proactive conclusions on execution phase for the **budget constraints** in overall Home Centre projects.
* **TCS HC successful**project completion.
* **AirTel- AndhraPradesh main corporate office** successful project completion.
* Charminar - **NASA documentation** and 5th place citation.

***Personal Details***

* **Married:** Spouse : Post Graduate (MSc EST) – Home maker, blessed with Two daughters
* **A+ve**BLOOD GROUP
* Date of birth: **15th SEP 1980**
* **Softwareproficiency**:AutoCAD,Revit,SketchUp,Photoshop,Primavera,MicrosoftOffice,Microsoft Project.