 **Shareelyn**

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# OBJECTIVE

To secure a Managerial position in a high-volume store with strong growth potential.

# CORE COMPETENCIES

• Outstanding Customer Experience • Motivational Team Leadership

• Budgeting / Profit & Loss Management • Promotions & Upselling

• Integrated Inventory Control • Cost Reduction and Waste Management

• Vendor Management & Negotiation • Safety and Sanitation Compliance

# CAREER SUMMARY

**Senior Restaurant Manager ( freezone visa )** inPanos French Restaurant and Café, Dubai from Sept. 2015 to Jan. 2017

*Key Accomplishments:*

• Increased sales by 10% through in store incentive program

• Reduced food costs by 11% through identifying and eliminating inventory issues and streamlining the menu.

• Lessened operating cost about 5% by reducing frequency of stocks delivery and keeping an eye with controllable items.

**Restaurant Manager** inMarry Brown Restaurant, Dubai UAE from March 2014 to August 2015

*Key Accomplishments:*

• Achieved the highest sales ever for fiscal year 2014 to 2015, augmented sales by 30% from previous year.

• Managed the highest volume restaurant in Dubai.

• Increased the delivery transaction by 40%.

• Increased average check by 8%, created upsize quantity15 times higher.

• Reduced the prime cost by 5% through more efficient scheduling, food cost reduction and well negotiated repairs..

**Retail Area Manager** in Tomato Clothing and Accessories, Philippines from March 2012 to February 2014

*Key Accomplishments*

• Boost area sales by 12% by maximizing transactions through promotions which aimed to increase average check.

• Introduced new sales channel and ways to eliminate outdated stocks by putting up kiosk in events and several companies.

• Generated new dealers.

• Trim down shrinkage from 1% to .03% through intensified control measures.

**Area Manager** inSeattle’s Best Coffee shop, Philippines from July 2009 to February 2012

*Key Accomplishments:*

• Turn around negative bottom line outlet into profitable one by increased in sales and cutting down the expenditures.

• Consistently got 100% grade from mystery shoppers.

• Stores handled received excellence awards.

• Generated tie-ups with various companies which introduced additional sales channel.

• Developed numerous team members and became management trainees.

**Branch Manager** inAmici Italian Pizza Restaurantfrom May 2007 to July 2009

**Restaurant Manager** inPancake House Restaurant ( Happy Frens Inc.), Philippines from December 2003 to May 2007

**Retail Store Manager** inSmart Shop, Philippines fromJanuary 2002 to November 2003

**Assistant Manager** inChowking Food Corporation, PhilippinesfromApril 2000 to January 2002

**Cashier** in Chowking Food Corporation, Philippines from June 1998 to January 1999

**Service Crew** inWendy’s Hamburger, Philippines from August 1997 to February 1998 & July 1999 to December 1999

## EDUCATION PERSONAL DETAILS

Bachelor of Science in Psychology Date of Birth December 10, 1978

University of the East, Manila – Philippines Civil Status Married

Year 1996 – 2000 Nationality Filipino

## CHARACTER REFERENCES – available upon request.