**JILALU**

**jilalu.340043@2freemail.com**

**Career summary**

An experienced sales man who is used to working on the malls and city centers providing great service to the very highest standard. Organised, customer-focused, and with the required communication skills needed to make every customer feel special. Possessing plenty of practical experience. Now looking to work for a sales man in your company. I would enjoy discussing this position with you in any time.

Thank you very much for your consideration

**EDUCATION** **BS.c**: Electrical & Computer engineering

**Work EXPERIENC**E

* Maffi city mall, Addis Ababa ,Ethiopia as sales man
* Dembel city centrer,Addis Ababa, Ethiopia as sales man
* Digital African it and publishing, Addis Ababa, Ethiop

 **Position**

 Responsible for customers handling and servicing who has executed organizational assessment and capacity building plans to achieve improved performance benchmark while collaborating with cross functional staff teams, seniors managers, board members, representative and customers.

 **Job profile**

* handling all the customer relationship management
* estimate effort and negotiate the timeliness with client and other teams
* Build and managing personal relation with different client
* recommending additional product to customer

**Key skills & areas of expertise**

* Sales associate
* IT skills such as**: MS office: MS-word, MS-Excel, MS-PowerPoin**t

 **Operating system: Windows**

* Cash handling and promotion

**Personal Abilities**

* positive thinking and hard working
* confident enough to approaches customers and offer help
* having flexible approaches to customers
* always supporting colleagues in challenging situation
* loyal and punctual
* WOWING customers with friendlessness
* excellent communicator Responsibility
* responsible for maintaining relationship with target customers
* work as any position as the manager orders
* Promoting the brand and encourage the sales through various promotional activities
* checking quantities of goods on display in stock

**REFERENCES**: Available upon request