**Dhinesh**

**Dhinesh.340048@2freemail.com**

Objectives

 **Secure a responsible position in account management and serve as an account representative sharing my breadth of experience and abilities effecting mutual employee and employer growth and success**

Experience

SEC (PROMOTER)

SAMSUNG MOBILES AUG’2016 - PRSENT

Demonstrate and explain Samsung products.

Identify interested and qualified customers.

Update features and utilize services.

To achieve the target and increase sales.

Research and investigate mobile products.

MANAGER(PURCHASE & STORE)

KANCHEEPURAM S.M.SILKS., MAR’2014–MAY’2016

Developing business strategies to raise customer’s pool.

Meet sales goals by training, motivating, mentoring and providing to sales staff.

Propose innovative ideas to increase market share.

Purchase stock&stock auditing.

Deal with all issues that arise from staff or customers.

MARKETING EXECUTIVE(PROMOTER)

PALKANI &CO ., AUG’2013–FEB’2014

Demonstrate and explain HUL products.

Identify interested and qualified customers.

Update features and utilize services.

To achieve the target and increase sales.

Research and investigate HUL products.

MANAGEMENT TRAINEE

MORE RETAIL LTD., AUG’2011 – JULY’2013

Managing and motivating a team to increase sales and ensure efficiency.

Managing stock levels and making key decisions about stock control.

Analyzing sales figures and forecasting future sales.

To control shrinkage and auditing regular interval.

To collect customer feedback and improve business devolpment.

Personal

**Date of birth**

January 15,1988

**Nationality**

Indian

**Sex**

Male

**Marital status**

Single

**Languages known**

Tamil

English

**Visa type**

Visiting visa

**Experience**

India: 5years 5 months

UAE: Nil

Education

MASTER OF BUSINESS ADMINISTRATION

FINANCE AND MARKETING

S.R.M.UNIVERSITY 2009 - 2011

**PROJECTON**” A Study on Market Potential of MARUTI-SUZUKI Genuine accessories”.

BACHELOR OF TECHNOLOGY

BIOTECHNOLOGY

A.R.J ENGINEERING COLLEGE OF TECHNOLOGY 2005 - 2009

**PROJECTON**”Decolorizing using A.Terreus ”.

DIPLOMA IN ACCOUNTING

TALLY ERP9

OPPORTUNITY INFO TECH 2016

**PROJECTON**”Value added tax ”.

Skills

Basic Ms-Office.

TALLY erp9.

Basic Accounting knowledge.

Team work and strong work ethic.

Handling pressure and self confidence.

Reward

Got 1st place in Adzap held at St.Joseph Engineering College.

Got 1st place in poster creation contest held at SRM University.

Reference

References :Available on request