# Curriculum-vitae

**BRIJESH**

#  current ADDRESS

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# **Objective**

To be good manager and a part of team that looks for excellence and has a strong desire to succeed in achieving the goals of the organization.

# computer Skills

**Knowing Office Package:** Microsoft Word, Microsoft Excel, Microsoft Access, Microsoft PowerPoint and Internet

**DURATION :** **6 Month**  **YEAR**  : **2003**

# PERSONAL PARTICULARS

**Date Of Birth** : 01August 1982 **Gender** : Male

**Marital Status** : Married

# EDUCATIONAL QUALIFICATION

 HIGH SCHOOL From U.P. Board (LUCKNOW) : **1998**

 INTERMEDIATE From U.P. Board (LUCKNOW) : **2000**

# EDUCATIONAL background

**HIGHEST EDUCATION**

**LEVEL** : MBA

**FIELD OF STUDY** : Marketing Management & Economics

**COURSE**  :  **MARKETING ECONOMICS**

**NAME OF INSTITUTION** : Institute Of Management Science (Lucknow University)

**DATE**  : **2006**

**SECOND HIGHEST EDUCATION**

**LEVEL** : B.COM

**NAME OF INSTITUTION** : Lucknow University

**GRADUTATION DATE : 2003**

# EmPloyment History

 **ORGANIZATION**  : BS FOODS ( NAVI MUMBAI)

**NATURE OF BUSINESS** : F.M.C.G SECTOR

**BRAND**  : KWALITY

**DATE JOINED** : SEP"2015 TO NOV"16

**Work Description:**

**ORGANIZATION**  : DENISH FOODS PRODUCTS ( MUMBAI)

**NATURE OF BUSINESS** : F.M.C.G SECTOR

**BRAND**  : DENISH

**POSITION** : SALES MANAGER

**DATE JOINED** :JULY”2014 TO AUG"2015

**Work Description:**

1. Handling the distributor in central line and western line
2. Team handling and generate order for distributor
3. Sales organization planning and development
4. Prepares reports by collecting, analyzing, and summarizing information

# EmPloyment History

**ORGANIZATION**  : UNICELL ENTERPRISES (LUCKNOW)

**NATURE OF BUSINESS.**  : DTH SECTOR

**BRAND**  : RELIANCE DISH TV

**POSITION** : SALES OFFICER

**DATE JOINED** : NOV”2012 To JUNE” 2014

**Work Description:**

1. Respond to inbound calls answer calls from potential consumers realating to multiple products services and current promotions.
2. Close the sale - meet or exceed assigned sales goals while delivering exceptional service, consumer satisfaction and effectively conveying the value of the products.
3. Finalize orders - ensure order entry is complete, review programming, communicate disclosures, services and price.

# EmPloyment History

**ORGANIZATION**  : PARAS NUTRIMENT PVT LTD (NAVI MUMBAI & MUMBAI))

**NATURE OF BUSINESS** : F.M.C.G.

**BRAND**  : MILKMADE

**DATE JOINED** : APRIL”2007 **Date Left** : OCT 2012

**POSITION** : SALES EXECUTIVE Duration : 36Month : SALES OFFICER Duration : 30Month

**Work Description:**

**1:** Promoting & maintaining the sales volume in existing outlets and generate the order From new outlet.

**2:** Handling the Distributor and generate the new outlets Analyzing sales figure interpreting information and forecasting future sale volumes to maximize profit

**3:** New product development planning and management

# miscellaneous

**SUMMER INTERNSHIP:**

**PROJECT REPORT** : “CONSUMER CONTACT OF PARAG MILK”

**COMPANY NAME.**  : LUCKNOW PRODUCERSCO-OPERATIVE MILK UNION LTD

**DURATION**  : AN AUTHENTIC RECORD OF MY OWN WORK DURING

 THE PERIOD OF 2 MONTHS FROM MAY 2005

# KNOW MORE ABOUT ME

My **Hobbies** include Interacting with people, Listening to Music,Sports.net surfing and drawing.

:My **Critical Skills** are Positive Thinking ,Honesty & Confidence

:I possess **Good Communication Skills**

I hereby declare that the above – mentioned information is true to the best of my concern.