

Contact HR Consultant for CV No: 340316

E-mail: response@gulfjobseekers.com

Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>

**Objective: -**

Expecting and facing globally Competitive opportunity whereas I can utilize and deliver my abilities that shall yield the keen benefits of job satisfaction and a steady paced professional growth in new areas of specialisation which in turn would help the organisation for its growth.

**Core Competencies**

* In-depth knowledge of Insurance products
* Good analytical thinking skills
* Strong leadership qualities follow ethical standards
* Excellent communication and interpersonal skills
* Quick learner through smart and flexible way
* Risk taking skills and ability to meet work effectively within deadlines
* Very positive attitude and adapting to the change

**Worked with HDFC Sales Pvt Ltd as Financial Service Associate, from 5th July, 2014 to 3th January, 2017.**

**Key Deliverables:**

* Responsible for handling mapped area customers and generating new customers for insurance products.
* Calling and visiting the Existing customers on daily basis, understanding their needs, selling of HDFC’s insurance products like Life Insurance and General Insurance.
* Generating leads for insurance products from open market on daily basis, follow-up the leads till closure and achieving targets within deadlines
* Act as a one-point contact to the customers for all the home loan and insurance products, queries and needs.
* Maintaining good relationship with the customers
* Adhering to prescribed norms of IRDA in daily operations
* Works towards achieving goals and objectives as defined by Team Lead through their Strategic Plan

**Passion**

* Sales conversions
* To become one of the best employee in the organisation where-ever I work.

**Educational qualification:**

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| --- | --- | --- | --- |
| **MBA****(HR and Finance)** | **Aug-2012 to July- 2014** | **Dhanalakshimi Srinivasan Engg. College - Perambalur** | **6.7 CGPA** |
| BBA | 2009 to 2012 | Srinivasan College of Arts and Science - Perambalur | 64% |
| HSSLC | 2007 to 2009 | Thanthai Hans Roever Hr.Sec. School -Permbalur | 55% |
| SSLC | 2006 to 2007 | Thanthai Hans Roever Hr.Sec. School -Permbalur | 50% |

**RESUME**

Occupation : Farmer

Marital status : Single

Computer knowledge : PGDCA

Hobbies : Playing cricket, Listening Music

**Visa Status** : **Expires on March 20th 2017**

**Declaration**

I hereby declare that the above furnished details are true to the best of my knowledge & belief I assure that I work towards the growth of the concern and self for better employment

 Regards