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| **PAVAN** [**PAVAN.340346@2freemail.com**](mailto:PAVAN.340346@2freemail.com) |

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| C:\Users\BOK\Documents\PAVAN PHOTO0006.jpg  **Personal Details**  **DOB : 23.06.1984**  **Status: Married**  **Date of issue:**  **28/01/2016**  **Date of Expiry:**  **28/01/2026**  **Nationality : Indian**  **Visa: Residence.** Strengths  * **Ability, Interest and willingness to learn.** * **Excellent Communication Skill.** * **Adaptability to Change.** * **Ability to work in shift.** * **Great team worker, diligent and honest.** | APPLICATION FOR THE POST OF MEDICAL REPRESENTATIVE  Seeking a challenging andresponsible position in Pharmaceutical field and to utilize my skill and experience towards professional growth and development in a renowned organization as well as, helping me advance in my career. To use my talent and skills to serve mankind and to create a better tomorrow.    Career Graph 6 Years   * Pharmacist for LIFE HOME HEALTH CARE GROUP, U.A.E.(JAN 2015 TO JAN 2017) * Dispensing of prescription &Non-prescription drugs with additional clinical advice to the customer. * Stock maintenance &Expiry management. * Selling (up selling & cross selling) * Customer relationship management. * Optimizing Inventory and regular checks for stock. * Maintaining customer relationship keeping focus on business enhancement. * Maintenance of documentation for GRV sheet and Control medicines data. * ELIXIR PHARMA, HYD, INDIA (AUG 2012 TO SEP 2014).(NEURO PSYCHIATRY DIVISION) * To conduct regular visit to physician discuss product knowledge and marketing strategy. * Improve customer base by looking out for new marketing avenues. * Develop institutional Business form the region. * Ensure discipline and team spirit and execution of strategy. * Elite Doctor Relationship management. * Responsible for conducting marketing strategy around the territory * To monitor competitive environment in the assigned area and to provide positive and negative feedback to the management. * Ensure good customer service and customer coverage as per the Norm. * Effective implementation of prelaunch/launch campaigns strategies for the assigned product in my territory. * Optimizing inventory, supply & to expedite customer requirements.   Contribute to achieve 100 percent targets before the assigned time.   * + **As a Dispensing Supervisor in KARSON’S PHARMACY: (Kent, England): Jan-2010 to Feb-2012.**   Academic Background  **Masters** with specialization in **Formulation Science** from  **University of Greenwich** **Medway, UK** in 2009.  **B. Pharmacy** from Jawaharlal Nehru technological University, India in 2008.  **Diploma in Pharmacy**, Raichur, Karnataka, India-2005 iindustrial training **WINTAC LTD, BANGALORE INDIA**  **Training underwent for:**  **Stores**  **Granulation**  **Compression**  **Packing**  **Quality control & Quality Assurance** cOMPUTER LITERACY  * **Operating Systems: Windows 98/NT/2000/XP/windows 8**  licenture  * **UAE Motor Driving license**  iPackages **At ease with common applications of MS Office Work Suite:**   * MS Word * MS Excel * MS Power Point   **Languages Known.**  English, Hindi, Telugu and Arabic (A beginner).  **Declaration.**  **I hereby declare that the above information given by me is true to the best of my knowledge and belief. I assure you that I will be a successfully person in your concern by fulfilling my duties and responsibilities.** |
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