

Contact HR Consultant for CV No:340506

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# WORK EXPERIENCE

2016 :Sales Engineer– GREENAIRE PRODUCTS AND SERVICES, INC.

- Pasig, City ( Feb. 2016 – Sept. 2016 )

Job Description

-Responsible for sales and the customer relationship (may include new sales and revenue

quota attainment).- Prepare quotation as per customer requirements

-To understand customer requirements, to promote the sale of company products, and to provide sales support.

-Provide technical and non-technical support and services to clients.

2016 : Account Executive – STELLAR EQUIPMENT AND MACHINERY, INC.

-Malate Manila, City (May 2013 – February 2016) Job Description

- Prepare quotation as per customer requirements

-To understand customer requirements, to promote the sale of company products, and to provide sales support.

-Provide technical and non-technical support and services to clients.

2012 : Account Consultant – ROBINSONS LAND CORPORATION

-Ortigas (October 2012- May 2013)

Job Description

-Act as an intermediary in negotiations between buyers and sellers, generally representing.

-Accompany buyers during visits to and inspections of property, advising them on the suitability and value of the homes they are visiting.

-Coordinate property closings, overseeing signing of documents.

2011 : Sales Executive – PHILDATA BUSINESS SYSTEMS, INC.

-Makati (February 8, 2012 - July 31, 2012) Job Description

-Responsible for sales and the customer relationship (may include new sales and revenue quota attainment).

-Coordinate customer query and complaint as required.

* Provide regularly reporting and required information to managers on timely basis
* Travel to assigned clients once to thrice a month based on customer type service level agreements

2011 : Account Consultant – PHILIPPINE LONG DISTANCE TELEPHONE COMPANY Product Specialist – PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

Quezon City (Feb. 10, 2011 – Jan 11, 2012

Job Description

-Coordinate customer query and complaint as required.

* Responsible for the achievement of the target in the assigned territory
* Establish and develop a continued client partnership through ongoing working relationships with clients face to-face, via the phone and e-mail.



**PROFILE**

* + Sales Professional, highly efficient, with more than 5 (five) years of based experience in sales consulting.
  + Functional knowledge of developing new and potential accounts
  + Highly skilled in creating and implementing targeted sales goals.

# EDUCATION

**COMPUTER SKILLS**

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| --- | --- |
| Perpetual Help College of Manila, College Degree (BS Nursing), Manila – | 2005-2009 |
| St. Mary’s Academy of Hagonoy, Secondary Education, Hagonoy, Bulacan – | 2001-2005 |
| St. Mary’s Academy of Hagonoy, Elementary Education, Hagonoy, Bulacan – | 1995-2001 |

# CERTIFICATIONS

-Systematic Consultative Selling

Globe Tower Plaza Mandaluyong

October 14, 2016

-Checkout Sales Training

PLDT Mandaluyong Building

July 8, 2011

-English Proficiency Program

Perpetual Help College

October 23, 2009

# COMPUTER SKILLS

-Powerpoint Presentation

-Microsoft Word

-Microsoft Excel Spreadsheet

## I hereby certify that the forgoing statements are true and correct, and that any misstatements found or discovered would subject me to disciplinary action.