 Aamir

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**Career Objective**

I extremely involved carrying out sales engineering in client service oriented association through stable environment where I would make my supportive participation for the association development.

**Academic Qualification**

Bachelor Of **Engineering** From Anna University.

**Proficiency**

* Languages Of Web Development, Core Java, HTML, J2EE.
* Database Knowledge of MySQL, Jquery, Scripting.
* **Skills** of Interacting with Adobe Photoshop, PC Troubleshooting, Designing Tools, Document Maintenance, Accounting, Sales Reports, Email Writing, Bugs Fixing.
* Operating Systems Of Windows (Xp,2000,2007/10), Linux, MS DOS.
* MS Office Tools as Word, Excel, PowerPoint.
* 6 Months **Experience** as a Web Developer from **TCI Infotech**, Bangalore-India.
* Effective And Well Developed Communication Skills.
* Willingness to learn and accept challenges.
* Self Motivator, Active Listener, Superior Presentation and Interpersonal Skills.
* Agile In Cutting Edge OF Technology, Sales And Engineering.
* Known Languages can Speak, Read And Write ( English, Urdu, Hindi and Tamil).
* Certification of **Software Testing** from Bangalore.

**Professional Experience**



 **IWAYY TECHNOLOGY SOLUTIONS LTD**

**Roles And Responsibilities:**

**As Sales Engineer-**

* Participating with the account team on early-stage prospect interactions.
* Hosting additional information gathering sessions with technical members of the buying center.
* Assisting the representative with making a go/no-go decision.
* Demonstrating how a product solves the specific use cases for the customer.
* Create sales or service contracts for products or services.
* Research and identify potential customers for products or services.
* Secure and renew orders and arrange delivery.
* Diagnose problems with installed equipment.