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**CURRICULUM VITAE**

**RAUL**

[**RAUL.340580@2freemail.com**](mailto:RAUL.340580@2freemail.com)

**EDUCATIONAL BACKGROUND**

College:

* AMA Computer University (Cebu Campus)

Bachelor of Science in Computer Engineering

April 2000- 2005

* Cebu Roosevelt Memorial Colleges (CRMC Bogo, Cebu, City)

Bachelor of Science in Management Accounting (BSC – MA)

June 1999 – 2000

**OBJECTIVES**

Seeking a position that will benefit from my Sales experience, positive interaction skills and industry contacts where my twelve years experience can improve the sales results.

**JOB EXPERIENCE**

**Team Leader**

Dunia Finance, Innovations Group

Dubai, UAE

Dec. 24, 2014 – December 30, 2016

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Job Profile

* Develop and maintain professional understanding of customer base to assist Banker deepening current relationships.
* Setting up meetings with new clients.
* Provide securities details, quotes and valuations to customers.
* Implements and supervise all unsolicited trade activities.
* Conduct evaluation of client’s accounts.
* Researching the latest products and regulations.

**Visual Merchandiser**

Splash, Landmark Group

Dubai, UAE

June 27, 2012 – Nov. 28, 2014

Job Profile

* Come up with creative and artistic concepts for in-store displays.
* Take over of the visual look of the store.
* Closely supervise other members of the visual merchandising team.
* Create and maintain different visual displays.
* Communicate with clients to acquire store feedbacks.
* Coordinate with designer, sales associates, and manufacturers.
* Present effective promotional ideas to increase store profits and sale.
* Maintain an organized, visually appealing and welcoming store

environment.

* Organize fashion events, discount sales, and other gimmicks to attract

more store customers.

**Supervisor**

Emirates National Oil Co. (ENOC / EPPCO)

Dubai, U.A.E.

June 05, 2005 – June 08, 2012

Job Profile

* Supporting the Site In-Charge in the effective day to day management of an EPPCO/ENOC retail site (all facilities).
* Providing outstanding level of customer service, by interacting with

customers and ensuring their satisfaction with the level of service

provided.

* Achieve targeted sales, while effectively managing merchandise and

inventory by minimizing stock loss and managing stock turnover.

* Entering daily purchases/returns invoices.
* Preparing the daily worksheet and maintaining company EHS and

hygiene standards.

* Responsible for managing the staff by preparing their duty roster and

leave plan and ensuring that their records are updated.

**PERSONAL DETAIL**

Date of Birth : April 9, 1983

Marital Status : Married

Gender : Male

Nationality : Filipino

Languages : English, Basic Arabic & Hindi

Visa Status : Visit Visa

**Declaration**

I hereby declare that the above details are true and certificates can support the qualifications experience.