

Contact HR Consultant for CV No: 340668

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RAND

**CAREER OBJECTIVE**

To obtain a challenging position in a high quality sales and marketing environment where my resourceful experience and academic skills will add value to organisational operations.

**ACADEMIC DETAILS**

* European Masters in Business Administration [2011] with aggregate of 70 from Millennium City Academy
* Bachelor's in Law [1998] with aggregate of 75 from Nepal Law Collage
* School Leaving Certificate , HMG Board [1991] with aggregate of 70 from Of Nepal

**WORK EXPERIENCE**

* Worked as Floor Supervisor in BMA International (Jazirat S'Maa fashion ) from Aug 2014 to Aug 2016

Role :Manage retail staffs including cashiers and floor sales staffs, conduct daily staff briefing, monitor products' pricing, daily sales and upcoming promotion, ensure merchandise are neat, complete, ironed and ready to display, prepare daily sales report according to the daily sales, backstore and pull stocks on the floor as per ideal inventory.

Maintain shop neat and clean, follow health and safety regulations, monitor local competitors and focus on business accordingly, Distribute staff schedule, play key role for achieving sales targets together with team.

* Worked as Service crew/promotor in West one foods Ltd. London, UK from Jul 2011 to Aug 2012

Role :supervise and attend to the customer service in busy fast food outlet, organize special events with maximum customer care, monitor quality of products and cleanliness of service areas, counter sales, dealing with customers' complaints, co-ordinate with production department, monitor food stock and prepare according to customers' flow.

* Worked as Branch Manager in Mandali Trade Concern, Kathmandu, Nepal from Sep 2009 to Jun 2011

Role :Manage the branch of daily consuming products as a retailer, staff mobilizations in different departments, Schedule daily /weekly tasks, Handle customer complaints, keep in eyes on inventory monitoring fast moving and slow moving goods and order accordingly, Aware about promotional items, local competitors and daily sales targets.

* Worked as Event supervisor in Cleanevent UK, London from Jan 2011 to Nov 2013

Role :Supervise the cleanliness and service during the sports, keep neat, clean and tidy the stadium, race-course and service areas.

**PROJECT DETAILS**

**• Market Research**

|  |  |  |
| --- | --- | --- |
| **Description** | **:** | Attend the global marketing research Internship programme organised by Millennium |
|  |  | City Academy )Canary Wharf, London ,UK |
| **Duration** | **:** | One week |
| **Role** | **:** | Market Surveyer |
| **Team Size** | **:** | 25 |

**• Special Crew Seminar**

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| --- | --- | --- |
| **Description** | **:** | Attend in special Crew Seminar(Hospitality and Quality control ) organised by |
|  |  | McDonald's Learning and development programme, Sharjah, UAE |
| **Duration** | **:** | One day |
| **Role** | **:** | Service crew |
| **Team Size** | **:** | 30 |

**FIELD OF INTERESTS**

* Sales and Marketing

**SKILLS**

* EMBA in Brand Management from London, UK
* Holding driving licence of car, motorbike
* Worked as a retail supervisor
* Training and internship on sales and marketing
* Training on basics computer

**INDUSTRIAL EXPOSURE**

**Industrial Visit at:**

* Business headquarters of UK

**Inplant Training at:**

* During the internship visit

**ACHIEVEMENTS**

* Market research about brand

**STRENGTH & HOBBIES**

* Emerging marketer
* Honest and hardworker
* Excellent capacity to deal with customer
* Worked in diversity and handle any difficult situations
* Experienced of European and American management
* Good communication skills with English, Hindi and Arabic languages
* Working in customer service
* Travelling and reading
* Accept the diverse working and respect another culture,
* Value the time as a important chapter of life

**DECLARATION**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.