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**SALES EXECUTIVE**



Contact HR Consultant for CV No: 2044590

E-mail: [response@gulfjobseekers.com](mailto:response@gulfjobseekers.com)

Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>

**objective**

In depth knowledge of promoting the company’s products to expand sales transactions. Hands on experience in assisting clients to make prompt purchase decisions. Proficient in managing accounts and carrying out business development activities to attract new clients and retain existing ones

**EDUCATIONAL QUALIFICATION**

* KSCE ( Kenya Secondary School Certificate)

**.** Diploma in Sales And Marketing (Nairobi institute of Business Studies)

**work experience**

* 2000 – 2005: 3 years work experience as **sales Assistant** at **Sarit Center mall (Deacons Boutique)**in Kenya
* 2007 – 2008: 2 years work experience **Sales Assistant** at **TajMall (WoolWorths)** in Kenya
* 2010- 2015: 5 years experience as **Sales Assistant** **at Hotel** in Kenya .

**Responsibilities**

* Greet customers as they enter and offer assistance
* Accompany customers to required aisles
* Provide advice on different products
* Assist customers in making selections
* Demonstrate product features to facilitate decision making
* Close sales and assist customers through the payment procedure
* Ensure that all product deliveries are made on time

**ADDITIONAL SKILLS**

* Effective written and verbal communication skills (English)  
  Professional demeanor
* Analytical and logical approach towards problem solving
* Ability to work in a fast-paced environment
* ‘’Can do” attitude with proven ability to deliver the best results.
* Good listener and quite observant.

**Personal Details**

* Sex : Male
* Date of Birth : 27/06/1977
* Relationship status : Single
* Nationality : Kenya
* Visa Status : Visit Visa
* Language : English, Kiswahili

**key skills**

* Hard Working , Punctual & Optimistic
* Good Learning & Listening Abilities
* Committed to providing excellent quality service.
* Willing to go out of my way to make customers comfortable.
* Learn quickly, and able to work under pressure.
* Provide excellent service and develop report with customers.
* Results-oriented, self-starter with experience

**declaration**

* I certify that all the details provided above are all correct according to my knowledge and belief.