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| midhun  +97155891826  [midhun.341099@2freemail.com](mailto:midhun.341099@2freemail.com)  **SUMMARY** | C:\Users\Faris\Desktop\20.jpg |
| ­Dynamic sales professional with 11+years of experience boosting organizational profitability and performance through high impact sales. Consistently exceed challenging sales objectives.Handling customers in pleasing manner with social attitude, high energy and great communication skills.Self-motivated independent worker with good analytical skills.Flexibility,willingness and ability to adapt changes.  **HIGHLIGHTS** | |

* Proficient Seller.
* Goal oriented.
* Persuasive communication expertise.
* Problem Solving.
* Active Listening.
* New product introduction

**PROFESSIONAL EXPERIENCE**

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| **ELEKTA TRADING LLC,DUBAI,UAE**  **Job title:Merchandiser/Sales Man** | **Since February 2014** |

* Proficiently sell TV and home appliances.
* Maintain all quotes and consistently exceed sales goals.
* Introducing to customers about the new electronic devices arrived at the showroom.
* Convince customers regarding the quality, quantity and reliability of various electronic devices.
* Systematically arrange the items regularly and display the prices.
* Responsible in checking the stocks inventory and ordering
* Responsible in receiving and merchandising the items.
* Making invoice
* Maintenance of daily and monthly sales report.

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| **ALMARAI,BURAIDHAH,SOUDI ARABIA**  **Job title: Sales Executive** | **March 2010 to March 2012** |

* Proficiently sell dairy products.
* Maintain all quotes and consistently exceed sales goals.
* Introducing to customers about the new dairy products arrived at the showroom.
* Convince customers regarding the quality, quantity and reliability of various dairy products.
* Responsible in checking date labelling of dairy products.
* Responsible in checking the stocks inventory and ordering.
* Distributing dairy products to the potential customers.
* Making invoice , responsible on handling petty cash and cash sales
* Maintenance of daily and monthly sales report.

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| **SHANKAR COCUNUTINDUSTRIES,india**  **Job title: Sales Executive** | **May 2004 to Feb 2010** |

* Proficiently sell coconut oil.
* Maintain all quotes and consistently exceed sales goals.
* Convince customers regarding the quality, quantity and reliability of oil.
* Responsible in checking the stocks inventory and ordering.
* Distributing oil to the potential customers.
* Making invoice, responsible on handling petty cash and cash sales.
* Maintenance of daily and monthly sales report.

**ACADAMIC BACKGROUND**

1999:-Matriculation from GHS School Nemmara, Kerala, India.

**STRENGTH**

* Excellent communication skills in English, Hindi, Malayalam, Arabic.
* Good analytical skills.
* Flexibility, willingness and ability to adapt changes.
* Fast learner with grasp of situation.
* Hard working, punctual, self- confident &determined.

**PERSONAL DETAILS**

Date of birth : 08-03-1984

Nationality : Indian

Languages known : English, Hindi, Malayalam ,Arabic.

Marital Status : Single

Visa status : Resident.

Reference : To be furnished upon request

**DECLARATION**

I hereby declare that the above mentioned details furnished by me are true and correct to the best of my knowledge and belief.