

Contact HR Consultant for CV No: 341353

E-mail: response@gulfjobseekers.com

Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>

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**OBJECTIVE:**

A very motivated **Sales Professional** with dynamic sales experience with the leading company in Technology. Consistently achieved strong record of outperforming sales quotas through excellent communication & negotiation skills.

**HIGHLIGHTS OF QUALIFICATIONS:**

* Troubleshooting and Installation
* Telemarketing
* Proficient in Microsoft Computer System ; Word, Excel and PowerPoint
* Sales (Audio, Video, Mobile)
* Customer Service
* Stocks Management
* Sales Coordination

 **PROFESSIONAL EXPERIENCE:**

**CD-R KING, PHILIPPINES**

 **Product Specialist/ Customer Service / Cashier**

April 2016 – January 2017

* Responsible for planning & executing ways on how to achieve sales target in monthly basis
* Expertise on product presentation. Highlighting special features and benefits that suites customers’ needs
* Managing products display like prices and promotions should be displayed properly. Keeping areas neat while working, and return items to correct locations.
* Responsible for managing inventory and sales records.
* Attending meetings/product orientation to further enhanced knowledge info
* Up selling areas like warranty, after care support, maintenance, etc.
* Telemarketing and follow up on customer decision and service installations.
* Making reports to be submitted to the management every end of the shift.

 **NARANJO CUSTOMS BROKERAGE, PHILIPPINES**

 **Processing Department (On the job training)**

October 2015 – March 2016

* Accepting clients for consultation, preparation of customs requisite document for imports and exports, declaration of customs duties and taxes, preparation, signing, filing, lodging and processing of import and export entries.
* Representing importers and exporters before any government agency and private entities in cases related to valuation and classification of imported articles rendering of other professional services in matters relating to customs and tariff laws in accordance with the Tariff and Customs Code of the Philippines (TCCP).
* Helping importers and exporters understand and meet the rules and regulations put in place by the government with regard to the trade industry.
* Customized solutions that ensure total compliance while delivering the highest standard of client service.
* Ensure shipments are in compliance with all regulatory agency requirements.
* Looking closely at commodities and use of expertise to help ensure the customers are paying the appropriate amount of tariffs, Freight, Insurance, duties and taxes on the declared value of the goods.
* Ensuring that customers is receiving their goods at expected time.

 **EDUCATION**

* **School:** **Ramon Magsaysay Memorial Colleges**

**Bachelor of Science in Customs Administration**

General Santos City, Philippines, 2011- 2016

 **PERSONAL INFORMATION:**

 **Nationality:** Filipino

 **Gender:** Male

 **Age:** 22 years old

 *I hereby certify that all information are true and correct in the best of my knowledge. Thank you!*