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DESIRED JOB:

LAB MANAGER/ LAB INCHARGE/ SR MEDICAL LABORATORY SCIENTIST/DIAGNOSTIC CENTRE MANAGER/ BUSINESS DEVELOPMENT MANAGER

CAREER PROFILE

Lab Manager with 14 years of experience in Clinical Laboratory management, Technology and Applications. Done complete setting up of new clinical lab and managed the Diagnostic Centre profitably for few startups. Skilled in managing diverse groups, developing relationships across department lines and communicating with employees at all levels. Handled overall responsibility of running various marketing campaigns, design marketing tools and email blasts sent to customers. Supervised and performed technical and administrative functions for a clinical laboratory to include quality assurance program, performance/ process improvement, records maintenance, report review and correlation and scheduling of staffs.

CAREER SKILLS/KNOWLEDGE

* Very good knowledge about all the areas of clinical lab including different tests, methods and Quality assurance program
* Budgeting and administration
* Competitive strategies/pricing
* New product research and implementation
* New ventures/Start-up
* Policy and procedures development
* Client handling
* Productivity/profitability/Cost containment
* Ability to prioritize, multi-task and perform in a deadline oriented environment.
* Good in brochures designing and development.

EDUCATIONAL QUALIFICATION:

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| --- | --- | --- |
| Degree | University | Year of Passing |
| MBA IN HOSPITAL MANAGEMENT | VINAYAKA MISSION UNIVERSITY (Distant education) | 2015 |
| B.Sc Medical Laboratory | Rajiv Gandhi University of Health Sciences. Bangalore | 2002 |
| Pre-Degree | M.G. University, Kottyam | 1998 |
| S.S.L.C. | Board of Public Examinations, Kerala | 1996 |

MEMBERSHIP:

* All India Medical Laboratory Technologists Association Life
* Certificate of Good Standing from AIMLTA.

WORK EXPERIENCE:

* Working as a Lab Manager at ASIUKPO diagnostic and medical centre (ADMC) since September 2013.

Job profile: Worked along with the CEO to get staffs, machineries and softwares required for the entire Diagnostic centre having Radiology (XRAY, CT & MRI),ECHO, SONOGRAPHY, ENDOSCOPY ,OPD Consultation, 20 bedded IPD and automated Laboratory. I have done the complete setting up of this lab and managing it successfully having haematology, biochemistry, endocrinology, serology, microbiology, histopathology and immunohistochemistry. Actively involved in staff recruitment and orientation, marketing strategies and designing of marketing tools, client (hospitals, hmo and laboratories) briefings to explain about the new tests and quality of our services. Handling customers and referral doctors amicably. Also actively involved in departmental budget presentation. Putting new laboratory tests or machines into practice.

* Worked as a CENTRE MANAGER at ME CURE HEALTHCARE LTD, LAGOS, NIGERIA from January 16 2009 to June 2013.

Job profile: Started working with Me cure as a senior scientist after one year promoted as Centre manager. Well knowledge about all the departments of pathology, machineries’, QC validation, Inventory, Client handling, Knowledge about marketing strategies, Staff management, staff orientation, daily reporting including business summary and also easily knows how to handle software’s(LIS) for all the department including Radiology.Four Diagnostoc centres (Lagos, Ondo, Ibadan and Umuahia) of Mecure health care LTD started and managed for one year each. Also handled facility talk to different customers.

* Worked as a scientific officer in Serology Department in SRL Ranbaxy(RELIGARE) Mumbai (NABL&CAP accredited) from November07, 2005 to 16/08/2008.

Job Profile: Taking care of Technical works, calibration, and quality control,

Inventory and monthly consumable report.

* Worked as Blood Bank Technologist in Transfusion Medicine & Laboratory Medicine department Holy Spirit Hospital, Mahakali Road, Andheri(e) Mumbai no- 400 093 from September 20, 2004 to Nov 05, 2005

Job profile: Responsible for technical works, separation of Whole blood, cross matching, Rotational posting in microbiology, Biochemistry serology.

* Worked as a medical Laboratory Technologist in City Hospital Research and Diagnostic Center, Mangalore. From December 01,2002 to 30 to August 2004 (one Year nine Months)

Job profile: Responsible for Technical works in the field of haematology, Biochemistry, Microbiology & Clinical pathology.

Familiar with the following Machines / Equipments

* Coulter HmX Hematology analyzer
* Dade dimension – AR clinical chemistry system
* COBAS U 4 11
* Micro lab 200 & 300 semi automatic analyzer
* ABL 77 Blood Gas analyzer
* TOSOH – Enzyme immune assay analyzer (AIA 600)
* Automated Micro plate reader ELX 508 MS
* Automated strip washer ELX 508 MS
* ADVIA 60
* Bayer 2000 fully automated Chemistry analyzer
* Abbott AXSYM for infectious & hormonal assay
* COBAS INTEGRA 400 plus for clinical chemistry system
* SYSMAX XT 2000 for hematology five part differential
* ELECYS 2010 for infectious, auto immune and hormonal assay
* B D FACS COUNT for CD3,CD4 & CD8 count
* COBAS AMPLICOR for PCR
* MINI API for microbiology
* BACT ALERT 3D 60for microbiology
* C 311 ROCHE COBAS BIOCHEMISTRY ANALYZER.
* ABX PENTRA 80 HAEMATOLOGY MACHINE
* SELECTRA PROS BIOCHEMISTRY ANALYZER
* VITEK 2 Compact for identification and sensitivity.