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| New_logo  Contact HR Consultant for CV No: **2051274**  E-mail: [response@gulfjobseekers.com](mailto:response@gulfjobseekers.com)  Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php> |



Position applied for: Sales Executive

Visa status: Employment Visa (Contract Ended)

**CAREER OBJECTIVES**

**PERSONAL PROFILE**

Date of birth 18 July 1987

Gender Male

Marital status Single

Nationality Uzbek

Total experience: more than 6 years

GCC experience: 2 years

**INTERPERSONAL SKILLS**

* Able to perform confidently, courageous and liable.
* Excellent relationship builder.
* Responsive and attentive through focusing 100% on clients and their result.

**LINGUISTIC SKILLS**

* English - Fluent
* Russian - Fluent
* Uzbek - Native
* Turkish - Good

*Seeking a position as Sales Executive in an organization where there is an opportunity to exhibit my strength and enhance skills by utilizing and dedicating myself as a resource for all kinds of challenging duties assigned by the company and striving for the growth, development and success of the company.*

**WORK EXPERIENCE**

*Position:* **CASHIER**

*Organization:* Italian restaurant “Margherita” Dubai, UAE

*Period:* February 2015 – February 14, 2017 (Contract ended)

*Job description:*

* Take customer orders at the counter
* Receive payments and present change to customers
* Function as the host of the restaurant
* Make reservations for customers
* Receive food checks from waiters or customers
* Appeal to impatient or irritated customers, especially during rush hours
* Manage the register, including all credit card and cash operations
* Ensure a balance of the register at the end of the shift or working period

*Position:* **SALES EXECUTIVE**

*Organization:* Retail store “New Millennium” Tashkent, Uzbekistan

*Period:* June 2012 – October 2014

*Job description:*

* Ensuring high levels of customer satisfaction through excellent sales service.
* Assessing customers need and providing assistance and information on product features.
* “Go the extra mile” to drive sales.
* Maintaining in-stock and presentable condition assigned areas.
* Actively seeking out customers in the store.
* Remaining knowledgeable on products offered and discussing available options.
* Cross selling products.
* Team up with co-workers to ensuring proper customer service.
* Building productive trust relationships with customers.

**KEY SKILLS**

* Ability to communicate effectively with a wide range of customers.
* Proven aptitude for dealing with customer complaints.
* Extensive knowledge of Microsoft Office and Excel.
* A clear and confident telephone manner.
* Experience of working in a busy environment.
* Dealing with customers Face to Face.
* Prospecting for sales leads.
* Able to identify and act upon potential sales opportunities.

*Position:* **SALES EXECUTIVE**

*Organization:* International trading company “Europe Exclusive”

Tashkent, Uzbekistan

*Period:*  February 2010 – May 2012

*Job description:*

* Listening to customer requirements and presenting appropriately to make a sale.
* Maintaining and developing relationships with existing customers in person and via telephone calls and emails.
* Cold calling to arrange meetings with potential customers to prospect for new business.
* Acting as a contact between a company and existing and potential markets.
* Negotiating the terms of an agreement and closing sales.
* Gathering market and customer information.
* Representing their company at trade exhibitions, events and demonstrations.
* Negotiating on price, costs, delivery and specifications with buyers and managers.

**ACADEMIC QUALIFICATION**

*Institution:* **Engineering College in Tashkent, Uzbekistan**

*Period:* September 2002 – June 2005

ACHIEVEMENTS

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* “Employment of the Month” certificate from the restaurant “Margherita” in January 2017.
* The certificate of IELTS “6.0 band score”
* The certificate of English proficiency
* The certificate of best essay writer

**REFERENCES**

Available on request