

Contact HR Consultant for CV No: 341882

E-mail: [response@gulfjobseekers.com](mailto:response@gulfjobseekers.com)

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**JOB POSITION: SALES PERSON**

**OBJECTIVE**

Seeking a position as a Salesperson at the Core Services utilizing skills in marketing and sales to exceed the company’s sales goals effectively.

**KEY SKILLS AND COMPETENCIES:**

• 4 years’ progressive experience in sales  
• highly skilled in maintaining a strong customer focused culture while driving sales  
• In depth knowledge of building relationships with customers focused on maximizing sales

• Ability to work in a fast-paced environment  
• Track record of achieving individual and company sales goals.

• Excellent knowledge in computer.

• Effective written and verbal communication skills (English, French)

**EDUCATION QUALITFICATION:**

• Bachelor Degree in Economics (University of Buea-Cameroon)

• Advance Level Certificate (Buea-Cameroon)

• Ordinary Level Certificate (Kumba-Cameroon)

• Diploma In Hotel Management (FINI- Hotel-Limbe-Cameroon)

**LANGUAGE KNOWN**

• English: Speak and write excellent

• French: Speak and write Excellent.

**WORKING EXPERIENCE:**

**Etisalat sales Representative(Dubai)**  
**Sales Representative** | **sept 2015 – February 2017**

• Maintained inventory of marketing literature  
• Updated webpage for upcoming events  
• Supported sales managers in customers account management  
• Demonstrate product features to facilitate decision making

• Close sales and assist customers through the payment procedure  
• Ensure that all product deliveries are made on time

• Assisted customers in locating items in the store  
• provided information on products that customers showed interest in  
• Performed customer information data entry activities  
• Assisted in documenting sales and updating customer profiles

**WORKING EXPERIENCE:**

**Source Du Pays(SUPERMONT)-Cameroon  
Sales man| Jan 2014 – jan 2015**

• Greeted customers as they enter the store  
• provided excelled product information  
• Demonstrated features and operation of products  
• Negotiated product price  
• Arranged and participate in the delivery of products  
• Followed up on positive leads  
• Maintained liaison with existing customers for leads  
• Arranged product displays in the shop  
• Assisted in payment procedures  
• Made follow up calls to ensure customer satisfaction

**ADDITIONAL STRENGTHS**

• Exceptional ability to communicate verbally and in writing  
• Able to work in a team fostered environment  
• Excellent organizational skills  
• Good knowledge of basic mathematical calculations