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| *Faizan*  *DEIRA DUBAI, U.A.E*  *Email(s):* [Faizan.342085@2freemail.com](mailto:Faizan.342085@2freemail.com)  **Visa Status : Employment** ( ***All degree’s attested & verified*** *)* |  |

***CAREER OBJECTIVE***

Seeking a long term employment in an organization where I can grow professionally and to enhance my skills, knowledge and experience to face and overcome the challenges of today’s changing work environment for continued Growth.

***Personal Statement***

I have molded personality according to circumstances for best achievements.

***WORK EXPERIENCES***

**Dunia Finance** [www.dunia.ae](http://www.dunia.ae)

(From 25th May-2015 to 11th Jan-2017)

* Responsible to sell personal loan and credit cards.
* Generate leads through data calling and cold calling.
* Meeting potential customers face to face.
* Making appointments on calls and closing the deal.
* Achieving targets and deadlines on time.

**Ibex Global (**A TRG Company International**)** [www.ibexglobal.com/pakistan](http://www.ibexglobal.com/pakistan)

(From 1st Sep-2012 to 2nd February-2015)

Customer Support / Sales Executive

* Used to work as an Acting Team Lead Customer Support.
* I have worked as an Customer Service / Call center Agent.
* Have worked as a Sales Executive at IBEX Global for WATEEN Project.
* Have also worked in Outbound Telesales Projects.
* Worked as a Sales Executive for WATEEN Business Partner & Franchise Dept.

**WATEEN Telecom Pvt. Ltd** (Abu Dhabi Group of Companies) [www.wateen.com](http://www.wateen.com)

25th October–2011 Till 31st August-2012

As a Customer Support / Sales Executive I Needed,

* To answer Customer queries related to WIMAX service at Customer Care Helpline.
* Sales follow-up & after sale resolution for their Network and Billing Related Issues.
* To troubleshoot with customers PC, Laptop or WIMAX Devices over calls.

**National Bank of Pakistan** [www.**nbp**.com.pk](http://www.nbp.com.pk)

August 1st, 2009 till Oct, 2010

* I worked in Loan Department.
* I have worked as Remittance Officer and Accounts Executive.
* Have worked as Clearance Officer, Cashier, Teller and Pension Officer for GP/OEBI fund.

**OTHER EXPERIENCE (15 Months)**

From 2008 till 2009

* Sales Executive (Discount Cards Project) at **The Leader Card & Company**.
* Telesales Executive (Pre/Post Paid SIM Card & Phones)for **Core Tech Call Center.**

**ACADEMIC RECORD**

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| --- | --- | --- | --- | --- |
| ***Sr.*** | ***Degree*** | **Institution / University** | ***Specialization / Major*** | ***Year*** |
| 1 | B.COM IT | University Of The Punjab | Commerce | 2009 |
| 2 | I.COM | BISE Lahore | Commerce | 2007 |
| 3 | MATRIC | BISE Lahore | Science | 2005 |
| **OTHER CERTIFICATES** | | | | |
| ***Sr.*** | ***Certificate*** | **Institution / University** | ***Specialization / Major*** | ***Year*** |
| 1 | Computer Skill | Jinnah Academy | MS Basic’s | 2007 |
| 2 | Language Course | University Of The Punjab | Spoken English | 2014 |

**PERSONAL PROFILE**

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| --- | --- |
| D.O.B | 14th March 1990 |
| Marital Status | Single |
| Nationality | Pakistani |

***INTERESTS AND ACTIVITIES***

Enjoy real time Strategy Games, Cricket, Snooker, Movies and Documentaries.