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| New_logo  Contact HR Consultant for CV No: **2052870**  E-mail: [response@gulfjobseekers.com](mailto:response@gulfjobseekers.com)  Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php> |

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### PROFILE

I am a well-organized and resourceful person. I have the ability to communicate effectively with people of all ages and sufficient leadership background through interaction and dealing with the wider community. Nevertheless, I also equally effective in working as a member of team. Likewise, I have the ability to provide counseling to management and staff on a work place. Finally, I possess remarkable management skills with proven ability to coordinate and analyze problem and implement corrective action.

KEY QUALIFICATIONS

• 5+ years’ extensive experience in the retail environment

• Proven record of driving profitable sales through promotions and merchandizing

• highly skilled in achieving store sales goals in a team-selling environment

•In depth knowledge of building exceptional customer experiences through engagement, attitude and service.

• Proficient in performing daily departmental maintenance tasks

**SPECIAL SKILLS**

• Demonstrated ability to keep track of repeated customers, their likes and dislikes and their contact information

• Proven ability to anticipate customer responses

• High level of literacy in reading, writing, math and technology

• Bilingual – English and Urdu.

NOTABLE ACCOMPLISHMENTS

• Achieved sales goals by 100% in the 3rd Quarter year 2014 by putting in place excellent selling techniques

• Increased customer base by 30% during the year 2014 following excellence in customer services resulting in recurring business.

### Experience

**2009 > Feb till 2011 Jan> Worked as a Telesales Executive in American based call center (Global Communication Solution) in Pakistan**.

Job Description

* Achieve given targets on hourly daily and weekly basis.
* Making sure that “no false” information is provided to the customers.
* Responsible for the quality and quantity of sales.
* Keeping track of agent’s performance.
* Monitor calls for quality and security purposes.

**2012 >Sep 2014 Nov till Nov worked as a Sales Supervisor in The Body Shop Dubai.(U.A.E).** Job Description

* Investigate and solve the customers complaints.
* Investigated and resolved customer complaints
* Set up store displays
* Operated cash register as and when necessary
* Managed shelf stocking and pricing activities
* Handled inventory and stocks
* Reviewed merchandize movement
* Inspected merchandize for quality and quantity.
* Maintain Weekly roaster

**2015 > Feb Till now working as a makeup artist cum store manager in Apparel Group.**

Job Description

* Achieve given targets on hourly daily and weekly basis.
* Making sure that “no false” information is provided to the customers.
* Responsible for the quality and quantity of the products.
* Keeping track of staff’s performance.
* Monitor customer services for bringing the more foot fall into the store.
* Investigated and resolved customer complaints
* Set up store displays
* Operated cash register as and when necessary
* Managed shelf stocking and pricing activities
* Handled inventory and stocks
* Reviewed merchandize movement
* Inspected merchandize for quality and quantity.
* Maintain Weekly roaster.

### Core Competencies:

* Customer Focused Strategies
* Goal and Profit Oriented
* Generates Revenue.
* Solid management skills with effective combination of assuming multiple responsibilities and innovations to consistency meet the objectives.

### adDITIONAL CAPABILITIES

* Available for flexible scheduling.
* Proven ability to listen actively and act quickly.
* Proficient in responding to the range of shopping types.

### ACADEMIC QUALIFICATIONS

* Passed matriculation from Millat GOVT school Pakistan Karachi. (science).
* Intermediate – 2005 Board of Intermediate Education Pakistan (commerce).
* O levels in 2006 Michael’s Convent School. Pakistan

### **PERSONAL INFORMATION**

* Date of Birth Julu-14-1895
* Marital Status married
* Nationality Pakistani
* Visa Employment