# Career Objective

Seeking a challenging and dynamic position with a growing firm to add some value for the better growth and profit of the organization along with developing my knowledge and selling skills.

# Personal Skills

Good communication skills, Task oriented and able to work under defined work parameters, Adaptable to the changing business needs, Ability to handle the work

# Academic Qualifications

**Degree**  : M.B.A

**Specialization**:Marketing & Finance

**College** : Oxbridge Business School

**University** : BangaloreUniversity.

**Year**  : 2010

 **Percentage** : 63.00%

**Degree** : B.B.A

**Specialization** : Marketing

**College** : J.S.S COLLAGE DHARWAD

**University**  : Karnataka University

 **Year** : 2008

**Percentage**  :63.88%

 Percentage : **65.00%**

# Computer Skills

* **Operating systems**

Windows98/2000/XP, UNIX.

* **Microsoft Technology**

VB 6.0, VB.net 2005.

* **Languages**

C, C++, VB, JAVA, RDBMS, Oracle, Data Structures, OS, SQL.

Name:

Dhanashree

Dhanashree.343014@2freemail.com

**Personal Data:**

**Name :** Dhanashri

**Date of Birth :**27/05/1988

**Sex :** Female

**Nationality :** Indian

**Marital Status :**Single

**Languages known:**

* Kannada(Read/Write/Speak)
* English (Read/Write/Speak)
* Hindi (Read/write/Speak)

**Curriculum Vitae**

**PROJECTS UDERTAKEN**

**ORGANISATION STUDY**

Project on Organizational study at **Bangalore Dairy (Bamul)** K.M.F Bangalore. Bamul produces milk and different milk products. Organizational study includes the detailed study of whole organization.

Project on Organizational study at Ashoka Iron Works Pvt Ltd Navage Plant Belgum. Ashoka Iron Works it Carries Foundry, casting, machinery and assembly work, here cylindrical heads cylindrical blocks are produced.

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**MATERIALS MANAGEMENT**

Project on Materials management at **BEML LTD BANGLORE**.Project report includes reports about materials handling in organization. Material management consist departments like receiving department holding department, inspection department. BEML is India’s largest organization. It produces railway coaches & Defense products.

**MARKETING MIX**

A study on marketing mix at **Tata teleservices limited Bangalore**. The marketing mix is set of controllable tactical marketing tools that work together to achieve company objective. In marketing mix tools are available to a business to gain the reaction it is seeking from its target market in relation to its marketing objectives. Traditional 4Ps extended to encompass growth of service industry

**COMPUTER KNOWLEDGE**

Hands-on experience with MS Office & Internet

### EVENTS

Participated at district level management fests and events.

**PROFESSIONAL SUMMARY**

**ENTERPRISE SOFTWARE SOLUTIONS LAB PVT LTD-(26/9/2011 - 30/8/2012)**

* Achieving the regional sales target.
* Establishing Sales Objectives by creating a sales plan
* Taking care of Karnataka & Goa region
* Promoting new products in the market
* Made , handle and maintain good relationships with the venue and business partners
* To fulfill the consumer needs &exceed their expectation.
* Educating the clients on Biometric products,CCTV cameras.

**FIDELIS CAPITAL MARKETS-(11/06/2014- 7/10/2015 )**

* Deep knowledge of various foreign exchange tools
* Remarkable ability to coordinate with various clients
* Providing training on MT4 platform and Forex trading
* Maintained optimal level of customer services at all times.
* Developed trading strategies and prepare quotes for customers
* Administered foreign exchange trading desk activities on everyday basis
* Monitored completed trades and manage currency and interest rates.
* Doing the follow up of clients on daily basis.
* Sound skills to educate all clients for foreign transactions
* Managing Back office software
* Conducting training programmes on Forex Trading for clients

**FIDELIS COMMERCIAL BROKERS LLC DUBAI-( 9-05-2016-Present date)**

* Calling leads across the middle east countries.
* Training clients on Forex trading tools and MT4 platform.
* Doing the follow up of clients.
* Opening of live accunts,assisting clients for payments and withdrawals.
* Managing Back office software
* Managing administrative works.

**Declaration**

I hereby promise that, if being placed in your company, I will work towards the enlistment of the company to the best of my abilities and build my career in parallel.

I hereby declare that the above details are true and fair to the best of my knowledge.

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Participated at district level management fests and events.

**Declaration**

I hereby promise that, if being placed in your company, I will work towards the enlistment of the company to the best of my abilities and build my career in parallel.

I hereby declare that the above details are true and fair to the best of my knowledge.

**Place:** Bangalore

**Yours Sincerely**

  **(Kavyashree H.L)**