**RHOYAMBER**

**Experienced TECHNICAL SALES ENGINEER/SALES ENGINEER /**

**SALES ASSISTANG/ MOBILE TECHNICIAN for 5 years.**

Email : [rhoyamber.343098@2freemail.com](mailto:rhoyamber.343098@2freemail.com)

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**CAREER OBJECTIVE**

Seeking a position in engineering with initiatives that utilize state-of-the-art, software and/or hardware components with a creative, technology-driven organization in an environment that encourages innovative thinking, recognition and career development.

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**PROFESSIONAL EXPERIENCES**

**TECHNICAL SALES ENGINEER January 2015 - December 2016**

**ALEXAN ELECTRONICS COMPONENT INC.** Bonifacio Global City, Philippines

• Works deals assigned to the sales team supported, prioritizing effort based on maximizing total impact on team productivity and profit, or as directed by the sales manager.

• Proactively scopes the technical solution required to address customer requirements, assesses customers’ met and unmet needs, and recommends solutions that optimize value for both the customer and the firm.

• Secures input from all necessary solution stakeholders within the customer firm. Adapts solutions, as necessary, to ensure appropriate support.

**SALES ENGINEER August 2013 - December 2015FIBERCOM INCORPORATED** Pasig City, Philippines

* Develops a business plan and sales strategy for the market that ensures attainment of company sales goals and profitability.
* Maintains accurate records of all pricing, sales and activity reports.
* Creates and conducts proposal presentations
* Maintain and develop existing and new customers through planned individual account support and liaison with order processing and Operation staff.
* Formulate Bids / quotes in coordination with management.

**April 2012 - April 2013**

**SALE ASSISTANT/MOBILE TECHNICIAN**

**STARMOBILE PHONES AND TABLET** Pasig City, Philippines

* Responsible for fault finding, Repair, service and installation of mechanical equipment.
* Repair to include: Hardware level 1, 2 & 3 including Software Applications.
* Disassemble/reassemble down to board and component levels.
* Repairs accurately.

**ON THE JOB TRAINING January 2, 2011 - June 2011**

**PLDT (Philippine Long Distance Telephone)** Cainta Rizal, Philippines

* Site Survey
* Make TSSR (Technical Site Survey Report)
* Filling Document and Inventory equipment’s needed for site survey.

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**EDUCATIONALATTAINMENT**

**Bachelor of Science in Electronics andCommunication Engineer**

Pamantasan ng Lungsod ng Pasig (Philippines)

*June 2007 to April 2012*

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**TRAININGS**



**CERTIFIED FIBER OPTIC TECHNICIAN**Feb. 29 - March 2, 2016

UNDER FIBER OPTIC ASSOCIATION (FOA)

SUBNET SERVICES LTD.

Brgy. Rosario, Pasig City, Philippines



**CISCO CERTIFIED NETWORK ASSOCIATE** June - July 2016

TrendsNet

Ortigas Center, Philippines

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**RELEVANT SKILLS**

* With a proven record of reliability and responsibility.
* Resourceful problem solver capable of implementing solutions to complex problems.
* Strong analytic skills, capable of assessing conditions and implementing appropriate intervention.
* Possess special sensitivity to meeting diverse needs in varied situations.
* Remain calm and professional throughout critical incidents.
* With knowledge in basic computer troubleshooting (i.e basic software installation), OS installation, reformatting and other computer peripheral maintenance.
* Have interest and willingness to work and learn with individuals or groups in variety of settings.
* Proficient with the use of Microsoft applications like Word, Excel and Power Point.
* Responsible, resourceful and communicates effectively (oral/written)

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**PERSONAL INFORMATION**

Age : 26 years old Marital Status: Single

Nationality : Filipino Language : English / Tagalog

Visa Type : Visit Visa Visa Expiry : April20, 2017