**CURRICULAM VITAE**



[**MOHAMMAD.343141@2freemail.com**](mailto:MOHAMMAD.343141@2freemail.com)

**MOHAMMAD (B.Com.,)**

***OBJECTIVE***

Intend to build a carrier with leading corporate of high – tech environment with and dedicated people, which will help to explore myself with full potential. To work as a key player in challenging and creative environment.

***EDUCATIONAL QUALIFICATION***

***Bachelors of Commerce (B.Com.,)***

***University : Osmaniya University.***

***Grade : A, 1991***

* ***Intermediate : Board of Intermediate Education,***

***Andhra Pradesh.***

* ***S.S.C : from St. Jhons English Medium High School,***

***Karim Nagar.***

***WORK EXPERIENCE***

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| --- | --- | --- | --- |
| ***S.No.*** | ***Name of the Company*** | ***Designation*** | ***Period*** |
| ***1.*** | Assafwa Dairy A subsidiary of  Al Jouf Agricultural Development Company  (Jadco) Company, KSA | Sales Supervisor | 2002-06 |
| ***2.*** | National Agricultural Development Company,  (Nadec) Company, KSA | Sales Supervisor | 2006-13 |
| ***3.*** | M/s Arab Company for Modern Industries,  (Dala) Company, KSA | Sales Supervisor | 2013- till date. |

***JOB PROFILE***

* *Encourage teams in selling enterprise products.*
* *Ensure achievement of sales targets and inventory turnover.*
* *Establish a good relationship with the store owner/ supervisor.*
* *Ensuring timely delivery of products.*
* *Conducting negotiations on the sale of our company products.*
* *Responsible for managing and examining aspects of field operations in accordance with company rules and standards set.*
* *Able to coordinate and provide direction t the sales force in accordance with company standers.*
* *Able to do market research to find out the trend of consumer demand and customer needs.*
* *Ensuring products are sold in accordance with the wishes of the market.*
* *Serving in the field of payment transactions with consumers.*
* *Getting new customers and Maintaining good relations with existing customers.*
* *Take a trip or meet potential customers.*
* *Controlling the invoice.*
* *Perform analysis on sales activity and cost analysis and Record and maintain customer data.*

***PERSONAL SKILLS***

* *Motivated Goal Oriented and Team Player with excellent problem solving skills.*
* *Good Communications Skills, Confidence and hard working.*
* *Takes initiative and works independently or as part of group.*
* *Well organized and easily meets deadlines.*

***COMPUTER KNOWLEDGE***

* *M.S Office*
* *Internet Browsing.*

***DRIVING LICENSE DETAILS***

* *License Valid upto : 2020*
* *License Issued : KSA*

***PERSONAL DATA***

Name : MOHAMMAD

Date of Birth : 1st Aug -1970

Gender : Male

Nationality & Religion : Indian / Islam

Marital Status : Married

Languages Known : Arabic, English, Hindi, Urdu, Telugu, Tamil and

Malayalam

**DECLARATION**

*I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.*