**Santosh**

**Store Merchandiser/Manager**

at THE BABY HUT

Location: Dubai, United Arab Emirates

Education: High school or equivalent, Computer S

Experience: 15 Years, 7 Months

**CONTACT**

Name: Santosh

Mobile Phone: +971.505891826

Country: Dubai, United Arab Emirates

Email Address: santosh.343538@2freemail.com

**TARGET JOB**

Target Job Title: Sales,Marketing,Business Development,outdoor sales,retail

Career Level: Management

Target Job Location: UAE

Career Objective: To find a role that involves facing new different challenges, improving, existing skills, interest in learning new ones and solving problems.

Target Industry: Banking; Computer/Software; Customer Service; Financial Services; Healthcare, other; Hospitality/Tourism/Travel; Catering/Food Services/Restaurants; FMCG; Business Support; Islamic Banking

Employment Type: Employee

Employment Status: Full time

Notice Period: Immediately

**PERSONAL INFORMATION**

Birth Date: 29 July 1976 (Age: 40)

Gender: Male

Nationality: India

***1/3***

Visa Status: Visit Visa

Marital Status: Married

Number of Dependents: 0

Driving License Issued From: India

**EXPERIENCE (15 YEARS, 7 MONTHS)**

January 2011 - December 2016

**Store Merchandiser/Manager**

at THE BABY HUT

**Location:** Chennai, India

**Company Industry:** Retail/Wholesale

**Job Role:** Management

\*Purchase Of Various Baby Products and Garments \*Preparation of Indents and Purchase Orders \*Receiving and Checking of Goods

\*Out Sourcing Demand/Competitive Products. \*Invoices Entry and Filing

\*Solving Issues Regarding Damage and Supply errors. \*Pricing and Bar-coding of Goods

\*Welcome Walk in Customers . \*Convincing/Explaining Customers About Products \*Billing (Cash handling and POS )

June 2008 - August 2010

**Territory Manager**

at OM SATNAM GHANA LTD

**Location:** Ghana **Company Industry:** FMCG

**Job Role:** Marketing and PR

OM SATNAM LTD Ghana ( West Africa )

Key Accounts Territory Manager (FMCG) \*B2B Field Sales

\*Maintaining Key Accounts With good/Volume Sales & Service. \*Training on Field to Trainee Managers.

\*Out Sourcing Demand/Competitive Products. \*Preparing Price Quotations and Billing Invoices. \*Solving Issues Regarding Damage and Supply errors. \*Preparing Collection Lists.

\*Collection of Payments \*Accounting of Payments Received. \*Bank Works.

March 2003 - May 2008

**Sales Executive**

at Inspire Spiriting Success(Outsource HSBC Bank)

**Location:** Chennai, India

**Company Industry:** Marketing

**Job Role:** Marketing and PR

* Attending Morning Meetings
* Pitching on Field Never Prejudging Taking to Everyone
* 30 Presentation
* Rehashing for Doubling the Business
* Form Filling and Submitting

***2/3***

February 2001 - April 2003

**Corporate Sales Executive**

at S R Water Company PVT LTD

**Location:** Chennai, India

**Company Industry:** FMCG

**Job Role:** Marketing and PR

S.R.WATER COMPANY PVT LTD

Corporate Sales Executive (Vending Division) FMCG.

\*B2C Field Sales \*Cold Calling to Corporate Admin Managers for Appointment Fixing. \*Meeting Corporate Admin Mangers for Introduction/Short Story/Presentation/Close/Rehash. \*Prepare Official Quotations and Email to Get Official Approval from the Corporate.

\*Prepare Order Form for the Store Manager to Dispatch. Responsible for Complete Corporate Sales Activities

**EDUCATION**

**High school or equivalent , Computer Science**

at St Joseph's Anglo Indian Boys Higher Secondary School

**Location:** Chennai, India

**Completion Date :** November 1999

**SKILLS**

**Windows,Complete Microsoft Office**

(Expert)

**LANGUAGES**

|  |  |  |
| --- | --- | --- |
|  | **French** | **Afrikaans** |
|  | **Level:** (Intermediate) | **Level:** (Intermediate) |
|  | **Hindi** | **Urdu** |
|  | **Level:** (Expert) | **Level:** (Intermediate) |
|  | **English** |  |
|  | **Level:** (Expert) |  |
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***3/3***