**CURRICULUM VITAE**



NAME**:** AZAH

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Position: **Sales**

**PERSONAL DETAILS**

Date of birth: 20th /03/ 1993

Gender: Male

Marital Status: Single

Nationality: Cameroonian

Language: English/French/German

Visa status: Employment Visa

**Objectives**

Extremely motivated sales representative with a solid track record of igh performance in retail business environments.Key strenghts include ability to exceed targets,exceptional presentation abilities and positive follow through skills

**EDUCATIONAL BACKGROUND**

* National polytech Cameroon – Customer service management March 2011 – August 2012
* Emotech institute Cameroon –Associate in sales and marketing October 2012 – September 2013
* PCI Vocational Institute Cameroon– Computer training in MS Suit
* Longla comprehensive High School – Cameroon Certificate of Secondary Education
* Saint Theresia Nursery and Primary Academy – Cameroon Certificate of Primary Education

**Working experience (professional background)**

**Sales Representative at Dubai Mall ALLERBA INTERPRISE** **(5th January 2015 –10th January 2015)**

**RESPONSIBILITIES**:

* Provide product and service information to existing and new customers
* Anticipate customers needs and ask how they can be assisted in meeting those neeeds
* Make telephone calls to prospective customers in order to solicit business
* Research sources for developing customer-base
* Assist customers with shopping by providing suggestions and alternatives
* Demonstrate product features
* Place orders and assist with payment procedures
* Handle exchanges and refunds
* Resolve customers problems and complaints
* Inform customers of new deals and promotions
* Man cash register and take payments in exchange of items sold
* Ensured that customers orders where delivered on time
* Confirmed customers orders and ensured timely processing

**Achievements**

* Generated new business opportunities that brought sales up by 43% in less than a year
* Consistently exceded sales targets;Sold $55,000 worth of mechandise in 8 months
* High percentage of success in customer retention and loyalty
* Succesfully developed relationships with more than 32 local businesses for exchange of referrals

**DECLARATION**

**I hereby declare that above information is correct to the best of my knowledge. I will do my job perfectly and with sincerity to the concern.**