Isaiah

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**CAREER OBJECTIVES**

* To make a significant contribution to a dynamic company that offers genuine opportunities for career progression, and also encourages competency and hard work with a strong desire to contribute to the outstanding success of my employer, my society and the world at large.
* To build productive relationships and win customers delight using broad technical knowledge of the latest marketing and customer satisfaction methodologies to manage various categories of customers or clients also from a strategic and tactical perspective.
* With over five (5) years of customer relationship experience and full-fledged commitment to customer service to advance productivity through applying initiative, implementing strategies and teamwork.

**PROFESSIONAL SKILLS**

* Excellent Communication and Inter-personal relationship skill.
* Good client relationship building skills.
* Organizational and problem solving skills.
* Leadership and Entrepreneurial skills.
* B2B and B2C Sales.
* Passionate and Self-Motivated.
* Proficiency in Microsoft Word, Microsoft Excel and Microsoft PowerPoint.
* Ability to grasp, study, and implement new ideas.

**EDUCATION**

**Tertiary** Bachelor of Arts in History.

Imo State University, Imo state, Nigeria 2014

**Secondary** Senior Secondary School Certificate Examination

Susanna and Jonah College, Lagos state, Nigeria 2007

**Primary** First School Leaving Certificate

Mate Nursery and Primary School, Lagos state, Nigeria 2000

**CERTIFICATIONS**Certificate of Participation

Skill Acquisition and Entrepreneurial Development (SAED)

Training in Fishery. Rivers state, Nigeria. 2015

Certificate of Participation

Human Resources & Skill Acquisition (HOREBSON RESOURCES) 2015

Rivers state, Nigeria.

Certificate of Excellence

Folsun Computer Training Institute (Microsoft Word, Microsoft Excel.) 2007

Ebonyi state, Nigeria.

**WORK EXPERIENCES**

**Position: Sales Manager**

Glory Ventures, Lagos state, Nigeria. 2015 – 2016

* Built relationship with new customers, revived trust with old customers thereby enlarging the income also improving the profit margins by establishing relationships to get products at lower supply rate.
* Took advantage customers inquiries, suggestion and complaints to enhance productivity and improve customer satisfaction by updating them on changes and expected availability of products of their choice and also maintained calmness in customers under conditions of huge customer rush
* Was actively involved in general office duties and managerial tasks ensuring that no task was left undone as scheduled.
* Was solely in charge of daily inventory management, tracking the entry and exit of products and efficiently managed records of all transactions done.
* Established periodic check on total inventory for profit tracking and management.
* Established inventory taking and periodic check on goods and income.

**Position: Fishery Manager**

Eden Farms, Lagos state, Nigeria. 2014-2015

* Conduct research on aquatic life for more efficient and profitable way to raise livestock.
* Monitored ponds for signs of contamination and pollution, ensured proper protection from predators and observed for diseases in species which could lead to poor yield and low production.
* Was in charge of daily feeding of livestock, feed purchase and storage observing growth rate of fishes and due feed size for lives stock at any growth stage.
* Supervised the harvest team and harvest process, in charge of price determination based of size range of species, general record of livestock output and sales of stock.

**Position: Sales Supervisor**

Professor Enterprises, Lagos state, Nigeria. 2006-2008

* Managed daily supply and sales of goods.
* Responsible for documentation of daily transaction and monthly check of transaction for profit tracking.

**PERSONAL INFORMATION**

Nationality: Nigerian

Gender: Male

Language: English

Date of Birth: 9th of December, 1989

Marital Status Single