**PARITOSH**

 Paritosh.344676@2freemail.com

**Seeking senior level assignments to head unit operations, F&B & business in the Hospitality Sector**

 **Professional Abridgement**

* A seasoned professional with **over 26+ years** of incisive experience in the Hotel Industry in India.
* **Presently working with M/S J.S.Hospitality Pvt. Ltd. (Pind Balluchi Restaurant.)**
* Proficiency in devising and implementing optimum business strategies to enhance property infrastructure, new project development, business development, quality standards across all departments viz. House Keeping, F&B , Front Office, Guest Servicing, CRM, etc.
* Distinction of steering improvement initiatives with focus on streamlining & managing operations with proactive planning, introducing new concepts, etc.
* Acknowledged strengths at framing procedures, service standards, operational policies and implementation of control measures to reduce costs of the unit.
* An enterprising leader with proven dexterity in leading and directing personnel towards accomplishment of a common goal.
* Excellent communication, inter-personal, relationship management and problem solving skills with the ability to work in multi environment.

**COMPETENCIES OVERVIEW**

**Strategy Planning**

* Planning and implementation of strategies related to revenue growth/ infrastructure/ facilities, development / expansion plans.
* Business strategy planning & analysis for assessment of revenue potential & opportunities.
* Sustaining profitable operations through focus on budgeting, cost analysis & cost optimisation.
* Generating MIS/ reports, facilitate future decision making by the management.
* Instituting inventory and Cost Control, implementing quality & standards operating systems and supervising cashiering and micros operation.
* To provide guidance and training required to the service staff to enchance service capability.

**Operations Management**

* Developing & implementing procedures, control systems for maintaining hygiene & quality standards as well as Standard Operating Procedures.
* Leading efforts for streamlining processes and generating cost savings in operations.
* Managing outdoor catering schedules with constant tie-ups with major corporate and implementing sales promotional strategies to increase sales volume & achieving maximum customer satisfaction.
* Overseeing Events & Conference Management as well as Bars and Beverage Management.
* Handling front office operations

**Food and Beverage Management**

* Ensuring profitability of operations and supervise all aspects of Kitchen management including menu-planning, monitoring food production to ensure compliance with quality & hygiene standards.
* Developing Beverage & Wine Menu, Standard recipes of Cocktails and Flair Bartending.
* Handling Pre-Opening as well as preparing accurate and comprehensive banquet event orders and resumes in a timely manner and distribute to all involved

departments.

**Client Relationship Management**

* Ensuring maximum customer satisfaction by closely interacting with potential clients & understand their requirements and customizing the product and services accordingly based on market scenario.
* Reviewing billing with clients to resolve billing concerns or errors as quickly as possible and ensuring that final billing is accurate and reviewed in a timely fashion.

**Staff management/Training.**

* Imparting training on issues pertaining to food & beverage service, standard operating procedures, Service Excellence and Teamwork to all mid level managers and nominated staffs.
* Conducting job training to achieve optimum Guest satisfaction & employee productivity and to Increased Food & Beverage sales.

**CAREER AT A GLANCE**

**Feb’ 16 – Till date. M/S J.S.Hospitality Pvt. Ltd.**

Designation (Pind Balluchi Restaurant.)

Industry Sr. Restaurant Manager

 Hotel/Hospitality Sector

**May’ 14- Jan’16 M/S Vallabh Food Industries Pvt. Ltd.**

Last Designation (Bay Leaf Green Kitchen Restaurant.)

IndustryRestaurant General Manager Operation.

 Hotel / Hospitality Sector. (Ludhiana) Punjab.

**Feb’13- May’ 14 M/S Manju Enterprises Pvt. Ltd.**

Last Designation Sr. Restaurant Manager Operation

Industry Hotel/Hospitality Sector

**Dec’11-Dec’12 M/S Chappan Bhog Llc. Abu- Dhabi**

Last Designation Sr. Restaurant Manager Operation

Industry Hotel/Hospitality Sector

**Nov’07-Oct’11 M/S J.S.Hospitality Pvt. Ltd.**

 (Pind Balluchi Restaurant.)

Last Designation Sr. Manager Operation

Industry Hotel/Hospitality Sector

**Dec’04-Oct’07 M/S Bikanerwala**

Last Designation Sr. Operation Manager

Industry Hotel/Hospitality Sector

**Mar’02-Nov’04 M/S Chandni Chowk Restaurant**

Last Designation Restaurant Manager

Industry Hotel/Hospitality Sector

**1999-02 Hotel Samrat**

Last Designation Restaurant Manager

Industry Hotel/Hospitality Sector

**Feb’90-Oct’99 M/S Dasaprakash Restaurant.**

Last Designation Restaurant Manager

Industry Hotel/Hospitality Sector

**1988-89 Hotel Satkar International Ltd.**

Last Designation Asstt .Restaurant Manager

Industry Hotel/Hospitality Sector

**Key Attainment**

Worked for “WoodLands Restaurant “in London for 2 Years.in the year of 1986-88 as a Trainee Captain, Captain, & Asst. Manager. In 2011-12. I have Worked for Chappan Bhog

LLC Abu- Dhabi as a Sr. Manager.

 **PROFESSIONAL TESTIMONIAL**

**1985 BSC. - MADHAD UNIVERSITY (BIHAR)**

**COMPUTER PROFICIENCY**

MS Office, Internet & E-Mail

**PERSONAL DETAIL**

Date of Birth 12th Jul’1964



Date: 24.01.2017

Place: New Delhi