

**LILIBETH**

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**CAREER OBJECTIVES:**

To seek challenging assignment and responsibility with an opportunity for growth and career advancement as a successfully achievement. To work hard with full determination and dedication to achieve organizational as well as personal goals.

**SUMMARY OF QUALIFICATION:**

* Passion for the retail industry with experience for almost 6 years in luxury goods specialized with fashions, line furniture,cosmetics,shoes, and linens.
* Have a flair for designs and color. Interested in art and design
* Multi-tasking involves in Displays, sales, merchandising, customer service and inventory.
* Strong communication and interpersonal skills with staff, management, and customers.
* Creative, imaginative and energetic
* Well experienced in engaging customer service engagement.
* Have good communication skills
* Passion for creating a unique design in displaying and learning new concepts quickly.
* Always maintains a healthy intellectual attitude of being open, curious and in state of discovery.
* Flexible in how an issue, problem, situation is approached.
* Aware of different terms of creativity

**CAREER HISTORY**

**SALES CONSULTANT/CASHIER**

**Landmark Group**

**Shoexpress Sharjah City Centre**

**February 01,2015-present**

* Do cashiering
* Arranged and fixing a unique display for shoes
* Maintains the display visible to customer
* Customer Service
* Create window and in-store displays.

**Beauty Consultant**

**S.M City Pampanga**

**Watsons**

**December 2012 to November 2014**

* Helping the customer to buy the right products
* Give customers advice on how to make the most of their appearance
* Give makeovers to demonstrate products
* Spend time with customers and recommend products which suit the customer’s lifestyle,skin type, face shape, colouring and age.
* Give a high priority to sales

**SALES COORDINATOR/ VISUAL MERCHANDISER**

**Casamia Furniture Center Inc.**

**OUR HOME S.M. City Pampanga**

**February 2010 to November 2012**

Performs multi-tasking functions in respective areas:

MERCHANDISING

* Creating a window display a prospective cutomer sees
* Installing and dismantling displays
* Reviews floor plan notes and reports.Assist on planning movement of all display product.
* Implement product changing and merchandising. Analyzes sales of product
* Works with corporate merchandising team on implementation.
* Works with sales management regarding improvement to processes.
* Creating different focal points and arrangement for display purposes
* To make sure you have enough stocks of your best selling items and well monitored to be highlighted as one of your point of sale

**QA/QC OFFICE CLERK**

**Marquee Mills Mfg. Inc.**

**Dampol 2nd, Pulilan, Bulacan**

**October 2007 to |March 2008**

**Office Clerk**

* Computes the daily individual output of QC inspector
* Prepare the quality passing rate report(weekly and monthly)
* Prepare the bulk size specification report
* Receives different files and e-mails from other departments
* Generates the rework percentage reports(daily, weekly and monthly)
* Answer telephone, route calls from other departments
* Maintain and monitor office supplies, conduct office supply for some department.

**CASHIER**

**Toy Kingdom**

**S.M City Pampanga**

**2008 April to September 2008**

* Do Cashiering
* Transmit documents of counter
* Able to operate deferred payment and cash registers
* Suggestive selling

**Visual Merchandiser**

**S.M City Pampanga department store**

**Ladies Wear department**

**October 2008 to February 2009**

* Leading and motivating teams to complete displays.
* Seeking feedback from colleagues and customers on the visual impact of displays.
* Arrange and display ladies wear that needs to be highlighted
* Focus on designing displays

**ACHIEVEMENTS / AWARDS**

* + Employee of the month April 2015 Shoexpress Sharjah City Centre
  + Employee of the month August 2015 Shoexpress Sharjah City Centre
  + Employee of the month October 2015 Shoexpress Sharjah City Centre
  + Best in Branch sales growth First Runner-up 2012
  + Best in Branch sales growth First Runner-up 2011
  + Certificate of Perfect attendance for consistent observance of work hours
  + Certificate of Recognition for hitting the sales plan every month
  + Certificate of Top Seller

**SKILLS AND COMPETENCES**

time management, leadership, strong work ethic, problem solving, critical thinking,

self-confidence, handling pressure, accuracy and adaptability.

I hereby declare that all information above are true and with my consent.