KAMAL

Deira, Dubai.

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**CAREER OBJECTIVE**

 To work with a professional managed organization in a position where the work is challenging and there is operational freedom to achieve the objects/goals. The position should provide opportunity for learning and growth.

**PROFESSIONAL SKILL**

**Job Role : Sales Executive**

 **Organization : TCDS Computers**

**Period : 2016- Present**

Job Responsibilities:

* Selling IT Hardwares, Telecommunications, broad band connections, software, Wi-Fi Devices, Network devices, Laptop & Desktop Accessories.
* Keeping up to date with the developments of new technologies.
* Identifying and making contact of new prospective clients.
* Answering any Technical IT Questions that clients may have
* Coming up with new strategies to increase sales.
* Arranging for after/post sale supports to clients .
* Once sale has been made then advising clients on IT implementation and training.
* Planning, developing and implementing of field sales action plans.

**Job Role : System Analyst cum Operator Grade-II**

**Organization : B S ABDUR RAHMAN University**

**Period : 2013-2016**

Job Responsibilites:

* Monitoring the Rack and High End blade Servers in Data Centre. Routers, switches.
* Prepare the college lab systems for online exams conducted by government.
* Maintain the college campus internet LAN, WAN and extranet.
* Troubleshoot the lab systems software and hardware.
* Problem solving in IP address related errors.
* Installation of Printers and Scanners.

**Data Entry Operator** **Govt Caste Wise Census Oct-Dec 2011**

* Data Entry work of Peoples Caste Wise Census.
* Report and send the collected Data to the Government.

**DCHN (Diploma in Computer Hardware and Networking).**

**EDUCATIONAL QUALIFICATIONSEDUCATIONAL QUALIFICATION**

* **Msc.,Cs**( Computer Science)

 AVS college of Arts and Science 70% (May-2013).

* **BCA** ( Bachelor of Computer Applications)

 Gem Gates Arts and Science College 73% (May-2011).

* **HSC**- State Board Of Higher Secondary School 71% (Mar-2003).
* **SSLC**- State Board of High School 85% (Mar-2001).

**PERSONAL PROFILE**

Date of Birth : 09.04.1986

Marital Status : Married

Nationality : Indian

Religion : Muslim

Languages Known : English, Tamil and Malayalam

 **DECLARATION**

I hereby declare that the information given here with is correct to my knowledge and I will responsible for any discrepancy.