 **ASHAR**

**MBA Finance & Marketing**

Email id- ashar.345512@2freemail.com

**Address: Dubai UAE**

# PROFESSIONAL OBJECTIVE

**To seek a responsible position in an organization which will enable me to utilize my skills, expertise extensive knowledge and experience of 4.2 years to enhancement the success of the organization as well as my professional and personal growth.**

# PROFESSIONAL EXPERIENCE

**EIMARATES ISLAMIC DUBAI **

**From August 2016 – Dec 2016**

**Worked As: Sales Executive Personal Finance**

**Job profile:**

* Responsible for sales Personal Finance
* Ensure implementation of daily activity trackers Ensure best sales practice as per bank guidelines & audit requirement.
* Sourcing the Personal Finance from the cold calling, and Reference
* Business development through referrals, leads, etc.

**AJMAN BANK DUBAI UAE **

**From July 2015 – June 2016**

**Worked As: Sales Executive Personal Finance**

**Job profile:**

* Responsible for sales Personal Finance
* Planned and executed sales.
* Achieving monthly target by selling Personal Finance.
* Sourcing the Personal Finance from the cold calling, and Reference
* Business development through listing the companies to source business.

**TATA CONSULTANCY SERVICES **

**From August 2012 – April 2015**

 **Worked As: Operation Executive Customer Services**

**Job profile:**

* To Conduct online examination like, GATE, CAT, IBPS(SBI,SIDBI,BOB,PNB) AIEEE, GBTU, UPPCL, UPJALNIGAM, JIPMER and other online examination in Uttar Pradesh and UttaraKhand.
* Developing and implementing process method & its control to improve cost, time saving & delivery quality.
* To maintain LISP relationship to use their infra for the organization without any glitch
* Managing HIGH availability Server & Backup management Reporting & Recovery
* Manages off line Assessment of ALLAHABAD HIGH COURT where more than 7000 student gave their assessment in Single Shift and handle a team of more than 25 people

# EDUCATIONAL QUALIFICTION

* **Masters in Business Administration** 2012 Stream :Finance And Marketing  Goel Institute Of Technology Management
* **Graduation B.com** 2009**,** Lucknow Shia P.G. College Lucknow University.
* **Intermediate** 2006,
New St Johns’ Inter College, Up. Bord
* **Matriculation** 2004,New St Johns’ Inter College

# ACADEMIC DOSSIER:

***Projects and Achievements:***

* Successfully completed the Project management training in TCS
* Secured first prize for business plan in competition held at Shri Ram Swaroop Memorial College of Engineering and Management, Lucknow 2010
* Secured first prize for business plan in competition held at Shri Ram Swaroop Memorial College of Engineering and Management, Lucknow 2011
* Secured Second Prize for Marketing Game in competition held at ICCMRT College of Management, Lucknow

# IT SKILLS SET

* Operating Systems : Windows home / Vista / XP / 2000 / 98 / Windows 7.
* Applications : MS- Office

# PASSPORT DETAILS

* Passport Validity : 18/02/2014 To 17/02/2024
* Visa Type : Employment
* Visa Validity : 14/08/2016 To 13/08/2019

# PERSONAL INFORMATION

* Marital Status : Single
* Languages Known : English, Hindi
* References : Will be readily furnished upon request

I hereby declare that the above mentioned information is true to the best of my knowledge and belief

**DATE: ASHAR**