SHAIKH

SHAIKH.346212@2freemail.com

Seeking for a challenging career in Marketing and gaining experience in the field to utilize my organizational and marketing skills, in order to increase productivity of organization.

A highly organized and confident professional with Marketing Background .Deep understanding of Marketing arena withfocus on delivering business solutions; Persuasive communicator with Ability to establish long term positive relationship

with people at any level of business and management; highly ethical, trustworthy and discreet;

* Strong communication skills
* Team Player
* Strong Analytical Skills
* Convincing Ability
* Willingness to Learn
* Strong Interpersonal Skills

Academic Credentials

Bachelor of pharmacy from University of Pune in 2011 with First class

XII from Maharashtra State Board, India in 2007 with Second class

X from Maharashtra State Board, India in 2005 with Second Class

Competency Matrix

* Corporate Level Generic Strategies
* Marketing and Advertising Planning
* Portfolio Strategies
* Client Servicing
* Inventory Control & Management
* Brand Management
* Operations Management

Computer Skills

* Operating Systems : Windows.
* Tools : MS Excel, MS Word, MS PowerPoint.

 Professional Experience

FOURRTS INDIA PHARMACEUTICALS:

* Presently working in Fourrts India Pharmaceutical since oct-2011.

 ACHIVEMENTS

* Increase the business with an ethical ways and means with innovative ideas.
* Secured No. 1 position Across Maharashtra for brand Sale **UBICAR.**
* Got awarded for the highest sale of Argin Sachet in Mumbai.
* Successfully running regional CME’s in Thane.

Key Deliverables: Branding / Public Relation / Corporate Business Development / Event Management.

* Working with Developing Strategies for Brand Promotion
* Actively Involved in Public Relation and Relationship Marketing Activities
* Planning Organizing and Executing Timely Events, Conferences and Developing Links for Future Corporate

Business Development.

* Involved in Rigorous Customer Relation Marketing Activities
* Involved in Quality Management.
* Expertise in Pharmacy inventory, Billing, and over all data

Miscellaneous

* Active interests in Cricket and Fitness & Health training
* Constantly updating with world politics, economic activities and financial markets
* I am fond of making new friends and developing new contacts.

Personal Details

Languages Known : English, Urdu, Hindi and Marathi

 Marital Status: Single

 Nationality: Indian

 Driving License: Indian