**Shafique.346393@2freemail.com**

I am an MBA graduate with over 5 years of rich work experience in Business development and customer relationship management. I have proven record of exceeding expectations and reaching my goals.

I am currently looking for a new challenge so that I could utilize and enhance my skills for the benefit of the organization and learn more to grow professionally.

**Critical Competencies & Skills**

* Sales and business development
* Corporate account management
* Strong Interpersonal & communication skills
* Customer relationship management
* Proficient in drafting proposals, making presentations and proof reading documents.
* Excellent knowledge of MS Excel, Power point and Word.
* Ability to work under pressure and meet deadlines.
* Excellent communication & negotiation skills

**Career Summary**

**Prime Minister National Health Insurance of Pakistan Project of State Life Insurance of Pakistan**

Health Facilitation Officer January, 2016 - December, 2016

**Allied Bank Limited**

Business Development Officer & CSR March 2014 – April 2015

**READ Foundation of** **Pakistan**

Donor Relations Officer January 2009 - January 2012

**Academic Qualification**

**Master’s in Business Administration (MBA) – Marketing**

International Islamic University, Islamabad, Pakistan

**Languages Known**

English - Fluent | Urdu – Native | Punjabi – Native | Hindi – Fluent | Arabic – Basic