**SOFIANE**

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**Synthesis\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

After 3 years of study at theInstitute superior of Technology Nabeul and more than 15 years experience in the medical technology field, I would now join a new team in which I can be force and achieve the objectives

**Skills \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

• Competent Negotiator  
• Implementation Process  
• Conflict resolution  
• Staff development  
• Team Leadership  
• Demonstrates a great personal motivation

**Professional career \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**12/2000 to 08/2004 Technical Sales**  
                   **SONOTECs.a.r.l** the exclusive representative of Toshiba medical Tunisia, Tunis  
                                                Creating a customer portfolio  
                                                Develop new activities within the company  
**09/2004 to 12/2006 technical directors and consultants**  
                    **AURES Algeria**, the exclusive representative of Toshiba medical Algeria Algiers  
**03/2007 to 05/2016 CEO**  
                    **TRADING MEDICAL TUNISIE s.a.r.l**  
                                                  Creating a customer portfolio  
                                                  Develop new activities within the company  
                                                  Head of Banking and administrative tasks  
                                                  Managing People  
                                                  Manage all relations and international customers suppliers  
**08/2014 until today Founder and CEO**  
                    **GENERATIONS s.a.r.l**

**Training \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

1995 **Application Engineer: electrical engineering specialty microprocessor**

**Institute superior of Technology Nabeul- Tunisia**

**Personal information\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Date and place of birth: September 01, 1969 Bizerte Tunisia**

**Gender: Male**

**Nationality: Tunisian**

**Family status: Married, three Childs**