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|  | Anabelle |

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| **PROFILE:** | | A resourceful and team-oriented **sales executive** with **4+ years** of experience in all phases of Sales and Customer Service in UAE. Core competencies includes:   * Customer service oriented, with the ability to meet and exceed sales goals * Possess strong ability to prospect, negotiate, and close sales * Reliable, hardworking, enthusiastic, with the ability to perform multiple assignments at the same time * Ability to learn the art of professional greeting and attracting passive consumers, as well as show passion to follow-up sales activities * Follow employment standard   **Beauty Advisor/ Senior Sales Assistant**  **Mirdif City Center/ Dubai Outlet Mall**  **Cosmetics USA)**  **September 17, 2015 up to present**   * In-charge for 2 shops * Overlooking the shop in arrangement and merchandising * Assist customers in testing products, and promoting sales displays * Worked within achieving sales target * Handled and resolved any complaints or concerns from customers |
| pg | **Sales Associate/ Cashier**  **Salvatore Ferragamo – Paris Gallery, Dubai Mall- Dubai- UAE**  **June 2014 - July 2015**   * Interact with VIP clients and guests * Manage guest queries in a timely and efficient manner * Handle cash and reconciliation * Organize general paper works in orderly manner * Create supportive materials and assist sales associates * Met and most often exceeded monthly sales goals   **Senior Sales Assistant**  **Fashion Ladies Bags, Cosmetics and Accessories**  **Trakhees Free zone - Dubai – UAE**  **September 2011 – January 2014**   * In-charge for 2 shops * Overlook the shop in arrangement and merchandising * Worked with company staff to effectively close sales * Worked within achieving sales target * Handle customer complaints and issues |
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| download | | **Restaurant Manager**  **Subway -Dubai – UAE**  **July 2008 – August 2010**   * Greet and welcome/ invite customers * Closely liaise with staff roster, paper works and inventory check * Plan and supervise team * Handle customer complaints and issues |
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| **PERSONAL DETAILS:** | | Date of Birth : 22 June 1983  Nationality : Philippines  Languages Known : English, Arabic (moderate) |
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