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|  | Anabelle  |

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|  | Anabelle.347331@2freemail.com  |

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| **PROFILE:** | A resourceful and team-oriented **sales executive** with **4+ years** of experience in all phases of Sales and Customer Service in UAE. Core competencies includes:* Customer service oriented, with the ability to meet and exceed sales goals
* Possess strong ability to prospect, negotiate, and close sales
* Reliable, hardworking, enthusiastic, with the ability to perform multiple assignments at the same time
* Ability to learn the art of professional greeting and attracting passive consumers, as well as show passion to follow-up sales activities
* Follow employment standard

**Beauty Advisor/ Senior Sales Assistant****Mirdif City Center/ Dubai Outlet Mall****Cosmetics USA)****September 17, 2015 up to present*** In-charge for 2 shops
* Overlooking the shop in arrangement and merchandising
* Assist customers in testing products, and promoting sales displays
* Worked within achieving sales target
* Handled and resolved any complaints or concerns from customers
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| pg | **Sales Associate/ Cashier****Salvatore Ferragamo – Paris Gallery, Dubai Mall- Dubai- UAE****June 2014 - July 2015*** Interact with VIP clients and guests
* Manage guest queries in a timely and efficient manner
* Handle cash and reconciliation
* Organize general paper works in orderly manner
* Create supportive materials and assist sales associates
* Met and most often exceeded monthly sales goals

**Senior Sales Assistant****Fashion Ladies Bags, Cosmetics and Accessories****Trakhees Free zone - Dubai – UAE****September 2011 – January 2014*** In-charge for 2 shops
* Overlook the shop in arrangement and merchandising
* Worked with company staff to effectively close sales
* Worked within achieving sales target
* Handle customer complaints and issues
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| download | **Restaurant Manager****Subway -Dubai – UAE****July 2008 – August 2010*** Greet and welcome/ invite customers
* Closely liaise with staff roster, paper works and inventory check
* Plan and supervise team
* Handle customer complaints and issues
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| **PERSONAL DETAILS:** | Date of Birth : 22 June 1983Nationality : PhilippinesLanguages Known : English, Arabic (moderate) |
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