

Bur Dubai, Dubai



**Seminars & Conventions**

Emerging Market & Challenges

Modern Era Marketing Techtics

Sales Planning & Implementation

Effective Team Building

Job Analysis

Peoples' Management



**Softwares**

MS Office (i.e. PP, Access, Excel)

MS Project

Windows Operating Systems

C Language

Trouble-Shooting

[Hamza.347349@2freemail.com](mailto:Hamza.347349@2freemail.com)

**Hamza**

**Sales & Marketing Manager**

Having substantial experience in sales and marketing of around 3 years, dealing in FMCG. During my stay with the leadings names of the market, I enhanced my professional persona, which enabled me to fit for any challenging job role in sales and marketing. I am sure my skills i.e. Interpersonal skills, team leadership, pressure handling, analyzing opportunities and competitions will help me to be beneficial for your organization as well as being best suitable for managerial & supervisory job role.

**Professional Experience**

**Sales Supervisor**

khoshgovar Impex LLC - Pakistan Jul. 01, 2014 Till Date

Handling all sales activities of familia cereals. Maintaining relationship with retailers.

Stock checking on daily basis. Maintaining familia cereals merchandising.

Organizing and supervising all tasting activities at stores. Give sales training.

Business Development.

Supervising all familia Brand Ambassadors.

**Professional Achievements**

Contributed 25% rise in Company sales.

Best Employee for the year of 2016.

Grown to Sales Supervisor in one year.

**Areas of Expertise**

Sales & Marketing Management

Product Positioning & Branding

Excellent Planning skills

Working under immense pressure

Interpersonal Skills

Pro-Active

**Education**

Bachelors In Business Administration -BBA NUML-ISB Pakistan

2016