Abhay

[Abhay.347379@2freemail.com](mailto:Abhay.347379@2freemail.com)

**OBJECTIVE**

A competent ,practical ,highly motivated and hardworking ,always keen to accept a challenge and develop new skills ,quickly adopting to changing work, environment ,or location. Able to organize my time in an efficient & cost effective manner ,performing well in a team or individual.

**PROFESSIONAL EXPERIENCE**

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| **SR.Marketing Officer** Indusind Marketing And Financial Services Pvt.Ltd, Pune | **9thDecember,2015 – 10th Feb 2017** |
| **Accomplishments** Achieved the disbursement in the month. Achieved the number of home loan application in the month. | |
| **Responsibilities** Go in open market on field and sales home loan product of HDFC Ltd. Generate the home loan leads from builder and broker and other related sourcing. Call to customers ,meet to customer, fill an application form and closed the leads.Process the file for sanctioning and disbursement. | |
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| **Sales Executive** Team lease Services India Pvt.Ltd, PUNE | **1St August 2015 -30 Nov, 2015** |
| **Accomplishments**  Achieved new home loan applications in the month. Best Service to the customers and transparency in product policy. | |
| **Responsibilities** Go in open market on field and sales home loan product of PNB Housing Finance Ltd. Generate the home loan leads from builder and broker and other related sourcing. Call to customers ,meet to customer, fill an application form and closed the leads. Process the file for sanctioning and disbursement. | |
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| **Home Loan Counselor** HDFC SALES PVT LTD, PUNE | **14 May ,2012 to 30 July 2015** |
| **Accomplishments** Achieved new home loan applications in the month.Best Service to the customers and transparency in product policy. | |
| **Responsibilities** Go in open market on field and sales home loan product of HDFC.Ltd.Generate the home loan leads from builder and broker and other related sourcing.Call to customers ,meet to customer, fill an application form and closed the leads.Process the file for sanctioning and disbursement. | |
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| **Sales Executive** KELLY SERVICES PVT LTD , PUNE | **04 Octomber,2011 to 30April, 2012** |
| **Accomplishments**  Achieved the number of home loan applications in the month. Best service to the customers and transparency in product and policy | |
| **Responsibilities** Go in open market on field and sales home loan product of DHFL Ltd. Generate the home loan leads from builder and broker and other related sourcing. Call to customers,meet to customer, fill an application form and closed the leads.Process the file for sanctioning and disbursement | |
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| **Sales Executive** HBL GLOBAL PVT. LTD, Pune | **18 June,2010 to 03 Oct, 2011** |
| **Accomplishments** Achieved the targets in the month. | |
| **Responsibilities** My job roll is sales the credit card product of HDFC Bank.Ltd. Walking customer in branch, generate the leads, call the customers and closed the leads. Achieve the targets in the month. | |
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**LANGUAGE ABILITIES**

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| **English** - Fluent |
| **Hindi** - Fluent |
| **Marathi** - Fluent |

**VOLUNTEERSHIP**

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| **Shree Lubricants** –Nanded, Maharashtra India | June 2004 –May 2010 |
| \* I do not have any experience letter. proprietorship firm and Distributorship of Hindustan Petroleum Corporation Ltd for Oil product.My job roll all general work of agency - sales,administration,cashier | |

**EDUCATION**

**BACHELOR OF ARTS – Nanded,Maharashtra,India- Swami RamanandThreethMarathwada University Nanded**