**QUAZI**

**QUAZI.347471@2freemail.com**

**Highlights:**

* Sincere, honest and goal oriented person with requisite academic credentials
* Computer literate
* Core competence in staff motivation and team building
* Excellent track record in previous assignments

**Present employment:**

***Store Manager at Lalitkala, Pune*** –***India***  (From May 2010 till date)

Lalitkala, founded in the year 1992, with significant investment in technology equipments, resources and infrastructure, deals in interiors and exteriors, catering to clients both nationally and internationally. It aims at ensuring the quality as per international standards to meet the requirements of today’s advance demands in projects by architects and interior designers. Its state-of-art infrastructure meets the extended demands of diverse clientele. The organization has achieved such a remarkable growth over the years that it has been successful in gaining reputation and long list of satisfied clients.

* **Job** **profile**:
* Actively involved in all kinds of activities in the store
* Handling all kinds of administrative work in the office
* Analyzing the warehouse stock of all brands
* Imparting training to team members on product knowledge, merchandising, inventory and sales planning
* Taking care of distribution of work to the concerned Departments

#### Past Employments:

#### From Nov 2007 to April 2010 :

#### Department Manager (SIS) & Electrical Dept at Home Solutions Retail India Ltd (Future group) – Pune (India):

Future Group, a multi-million enterprise is one of the fastest growing companies involved in various retail formats such as Future Retails, Future Money, Future Logistics, Future Media etc. Home Solutions Retail is the subsidiary of Future retail along with Pantaloon Retail. Well known formats include Big Bazar, Pantaloons, Food Bazar, Centrals & Home Town. Providing space in the store to the interested vendors on rental basis known as Shop In Shop (SIS**).**

* **Job** **profile**:
* To plan purchase activities related to saleable materials, packaging materials and also make available timely purchase MIS to the management for analysis & decision making
* Logistics Management**:** To coordinate with Suppliers & Customers in a planned way to ensure timely lifting, transportation and supply of materials at minimum transportation cost. Route planning and consolidation
* Co-ordinate between Stores, Warehouse & Head office at Mumbai for daily activities. Daily informing the respective Dy. Managers, OPS & Unit Head about the status of deliveries against the SO’s. Call on slow moving / damaged items in consultation with the backend category
* Customer Relation**:** Interact with the customer in the following scenarios-Goods not available on promised date of delivery, goods partially available & customer complaints/ services requirement/demos etc
* Setting targets of each sales staff in the section in consultation with the Concept and ensuring that the those are achieved
* Analyzing the warehouse stock for all brands
* Imparting training to team members on product knowledge, merchandising, inventory and sales planning
* Handling 25 SIS (Shop In Shop) in the store/ Worked in SAP & REMmodule.

#### From August 2004 to October 2007:

**Regional Executive Head, SteelRx Corporation Pvt Ltd.**

SteelRx Corporation is a leading neutral e-commerce service provider for the Steel

Industry in India since April 2000 and is a sister concern of Gujarat NRE Coke Ltd,

the parent company which also happens to be the largest producer of low ash

metallurgical coke in India. It is recognized as the most comprehensive B2B

platform in India due to the wide range of services under its bouquet.

* **Job** **Profile**:
* Taking Care of Existing Clients and developing new business clients in the Region
* Development of New Traders, Buyers, End users & suppliers to ensure maximum participation & all round sale of the products at the best available market price
* Locating new vendors, manufacturers in domestic as well as international market by all possible mediums (print, internet, advertisements, etc.). Drafting of purchase agreement, terms & conditions in consultation with buyers
* Monitoring of online forward & reverse auction sales, getting approvals from sellers, informing bidders of material availability time to time, collection of payments & C forms from bidders and seller, Ensuring timely dispatch by co-ordinating with Works, PPC, Dispatch, Accounts & Marketing Department
* Imparting Training to buyers about new products
* Preparing proposals & representing company for Techno Commercial discussions and authority to negotiate and close deals
* Collecting information about latest developments in the Steel Market and prices of various items in different quarters of the country
* **Clients Handled :** **(Between** **August 2004 to October 2007)**

Shree Precoated Steels Ltd(Pune), Ispat Industries Ltd(Kalmeshwar), Steelco Steel Ltd Gujrat, National Steels Ltd(Indore), Ispat Industries Ltd(Dolvi), LLYODS steel Wardha,etc.

## Educational Qualifications:

* M.Com (2004) : from Nagpur University-India (Appeared but not Clear)
* B.Com (2002) : from Nagpur University- India
* H.S.S.C (1998) : from Maharashtra State Board – India
* S.S.C (1996) : from Maharashtra State Board – India

**Computer skills:**

* Diploma in Software Management (DISM) from *Aptech Computer Education Nagpur.*
* Higher Diploma in Software Engineering (HDSE) from *Aptech Computer Education Nagpur.*
* Good Knowledge of **SAP Module.**

**Extracurricular Activities:**

* Active interest in football- Played for Maharashtra Team thrice in Sepak Takraw (Thai Football) in National Games and also represented A.G College of Commerce Nagpur in football Championship of Nagpur University

***Personal details and references provide on request***

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We are renowned traders, Supplier, Importer of Architectural Glass Hardware Fitting which includes Patch Fitting, solid brass cylinders, Floor Spring, solid brass glass clip, solid brass shower hinge, solid brass glass holder, brass shower door knob, knighthead accessories etc.

The product range offered by us consists of Glass Patch Fittings, Spider Fittings. These glass patch and hardware fittings offered by us are manufactured from high quality glass that is sourced from trusted and reliable vendors of the industry.

Over the past two years, AL HURIAH GLASS has accumulated a strong and healthy market trust through a simple principle that we follow:

* Earn Trust with Business AL HURIAH GLASS is among the leading distributors of Frameless Glass Accessories products in the Gulf
* Our Goal Customer satisfaction is the ultimate goal of our company.
* We are committed to provide our products at the right time at the right place with zero tolerance.
* The principles and standards of AL HURIAH GLASS has made the company one of the most reputed trading organization in Sharjah and we are able to satisfy all our clients who are based in Sharjah & Dubai,

Our Aluminum & Glass Company has proved its capability in supplying the versatile and practical solution for the demanding architects.