s

***Touseef***

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**Indoor Demonstrator**

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*Summary:*

* ***5 plus year experience as a sales executive in retail***
* ***Bachelor of commerce in sales and marketing***
* ***Selling process and presentation course***
* ***Basic Knowledge of MS excel***

***COMPETENCIES***

*PERSONALITY SKILLS*

*Job Knowledge, I Collaborative, Multitasking, Stress Tolerance & Team work, travelling*

*SOFTSKILLS*

*Experience in marketing****,*** *selling & promoting*

***WORK EXPEREINCE 5 years of experience in retail sales***

***Merchandiser- Sangeetha Mobiles. India Jan 2016 till Date***

***Indoor sales promoter- Girias electronics India******Mar 2011 to 2015***

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***CURRENTJOBPROFILE–as Merchandiser***

* Training and motivating staffs to achieve sales targets and Prepare daily and monthly sales report
* Correspondence with Manager for stock and display requirements
* Survey the market and prepare the price comparison sheets on a regular basis
* Visiting assigned dealers on a regular basis and provide materials as per requirements
* Expanding the product ranges with dealers and updating their knowledge about our products and motivates them by offering promotions/ schemes in consultation with the Marketing Department.

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* Assisting customers for LED, DVD Player, RCR, Docking station & Home Appliance.
* Maintaining display and merchandising of stock.
* Updating offers, promotion, price tickets regularly.
* Survey the market and prepare the price comparison sheets on a regular basis
* Updating offers, promotion, price tickets regularly.

***Professional Qualification:***

* *Bachelor of commerce - JUNE 2010*

***Computer Literacy:***

* *Basic knowledge of* ***computer***
* *Proficient in MS Office Suite, DOS applications and Windows 98, XP, 7.*

***CERTIFICATIONS***

* ***Body language – TMC institute for Basic computing India****. Comsoft institute Bangalore*

