**Faisal**

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***Senior Management Professional***

***Aiming for senior level*** *managerial assignments in* ***Supply Chain Management/Warehouse Operations*** *with a high growth driven organization in Oil & Gas, Utility & Energy* *industry*

**Profile Snapshot**

**An astute professional** with **nearly 21 years of experience** in:

***~ Inventory Management ~ Project Management ~ Warehouse Management***

***~ Logistics Management ~ Distribution Management ~ Multisite Operations***

***~ Change Management ~ Process Improvement ~ Training & Development***

* Hands-on experience in **delivering superior results by implementing Inventory, Warehousing, Logistics** and Distribution Management programs with World’s leading multinational organization, providing world-wide Temporary Power Solutions and Oil & Gas Services
* Adroit in **applying purchasing/procurement methodology to achieve organizational objectives**, best value for the enterprise, and achievement of target return on investments (ROI)
* Demonstrated excellence by:
* Playing stellar role in ISO Certification for the company by implementing systems & procedures and processing mapping
* Streamlined product delivery systems to increase productivity, quality and efficiency
* Managing US$ 12 million inventory in central stores
* Adept in **inducing valuable efficiency enhancements** and managing a wide spectrum of tasks across the supply chain (warehousing, distribution & logistics) processes along with knowledge of latest trends and control techniques
* Insightful knowledge of process analysis and design, application based process reengineering, process optimization, cost control from various supply chain solutions

**Skills Set**

* Developing, reviewing, planning & scheduling for all distribution services for multiple projects, including receiving, storage, shipping and inventory management process
* Handling the administrative activities for ensuring customer requirements are met in an efficient manner & meet prescribed cost and service standards
* Directing all logistics functions including cargo planning, storage, distribution, payment realizations & customer support as well as negotiations with transporters for ensuring cost effective transport solutions & clearances
* Managing day-to-day relationship with vendors, customers, transporters, shipping lines & freight forwarders, from placement of order till delivery of shipment, rate negotiations as to ensure achievement of service and quality norms for smooth flow of operations & supply of required items

**Employment Details**

**Nov’14 to Oct’16: Future Pipe Industries, Dubai as Regional - Warehouse Manager**

**Key Result Areas:**

* Collaborate with all support centre departments – i.e. Production, Planning, Central Purchase in the execution of business plan within the region.
* Partner with HR to identify and prioritize the developmental needs of the region.
* Establish and execute quality management/control initiatives through warehouse operations with the implementation of Better Practices.
* Ensure the quality and effectiveness of associate training by monitoring staffing levels and in warehouse observation.
* Develop and maintain a coherent and professional sponsorship strategy for the region
* Manage the Region within agreed budgets, objectives and targets.
* Provide support, advice and guidance to all Regions
* Plan, implement, monitor, evaluate and coordinate all activities in the assigned region to achieve the objectives and goals established by Company.
* Oversee and maintain procedure for ensuring multiple warehouse site supervisors have appropriate practices and controls in place to ensure a safe and secure workplace for employees in conjunction with the safety.
* Manage regions materials planning, product availability and warehousing operations to limit costs and improve accuracy, customer service and safety by examining existing procedures.
* Develop best practices and standardization in accordance with a framework in materials requirements planning,  
  production planning, inventory management, deployment of goods from plants to warehouses and warehousing operations.

**Nov’13 to Mar’14: Abraj Energy Services, Oman as Warehouse Manager**

**Key Result Areas:**

* Performed quality check and organizing technical inspection of the received materials by the Warehouse Supervisors in co-ordination with the Drilling Superintendent & Maintenance Department
* Ensured the stock levels of the materials & spares is monitored, material availability and distribution in the warehouse as per predefined levels
* Provided training for career development to all warehouse staff and playing an active role in their personnel development and career opportunities
* Maintained a proper track record of ongoing Inventory Management reports and non-conformance updates and follow up
* Responsible for assuring that all works are proceeded in compliance to the company’s environmental, health & safety standard as well as ethic and compliance rules
* Administered the operations of managing & monitoring warehouse staff to ensure efficient handling of all warehouse operational processes related materials & tools

**Mar’12 to Oct’13: Janson Tech Svs. Dubai, UAE as Supply Chain Consultant**

**Key Result Areas:**

* Involved in planning and rendering cooperation to the project manager on WIP
* Provided training & motivation to employees on benefits of team work and goal achievement
* Effectively led cross functional initiatives for improving current business processes or solve business issues
* Handled the implementation of supply chain strategies which will low the working capital and improve customer service & margins
* Rendered support for organizational change processes, guiding and coaching peers and junior level colleagues, in program/project/process administration and in customer supply chain strategies, Logistics and Supply Chain

**Aug’00 to Feb’12: Aggreko UK Ltd., Jebel Ali, UAE**

**Growth Path:**

Aug’00 to Apr’05: Team Lead (Reception & Dispatch)

Oct’05 to May’11: Stores Supervisor

Jun’11 to Feb’12: Stores Manager (Supply Chain Department reporting to Head of Supply Chain)

**Key Result Areas:**

**Stores Manager**

* Handled the operations of planning, directing and controlling the activities of a team of 20 involved in managing the Inventory / Warehousing / Distribution / Logistics management functions of the company in UAE and 148 locations in the region. Directly supervise 5 subordinates
* Responsible for managing inventory clean-up program & identifying slow and non-moving items
* Involved in implementation of :
* Demand planning to cater the requirement of customer and internal project sites
* Global inventory management process including tools and processes for each inventory segment
* Administered the operations of preparing, maintaining and communicating all operational SOPs / KPIs

**Stores Supervisor**

* Entrusted with the following responsibilities:
* Directing warehouse employees in the storage, inventory & distribution of material, supplies, parts, components & tools
* Handling the management of material storage & movement, Receipts & Dispatch within Jebel Ali & running jobs (sites) in Middle East, Asia, and Africa & South America
* Preparing stores for audits and stock counts and overall Housekeeping of stores
* Managing the operations of administration and responsible for reporting requirements of stores on the material storage & movement is carried out in a smooth manner
* Coordinated:
* With vendors, freight providers to deliver goods just in time, taking advantage of all opportunities to streamline and improve processes
* For Load Outs for Projects – ordering of spares, packing and packing lists for, return of project spares to J.A and crediting the projects
* Accountable for performing correct Stock Audits as defined by finance on quarterly a yearly basis
* Ensured that QA ISO procedure have streamlined all equipments leaving Jebel Ali as per Aggreko standard should be clean, with proper accessories, etc.

**Team Lead (Reception & Dispatch)**

* Responsible for identifying & segregating the material for different locations and ensuring all items are kept on proper location
* Handled the operations of complete import / export documentation and distribution of all shipments to the final destinations
* Accountable for preparing Material Receipt Note of all orders received and managing loading & unloading of containers and other packages
* Administered the operations of preparing packing list and invoices for the Chamber of Commerce for all the material being shipped

**Previous Experience**

**May’95 to Aug’00: Oilfields Supply Centre Ltd., Jebel Ali, UAE as Logistics/Store Administrator**

*(Handled the operations of liaising with air & sea freight companies for all incoming and outgoing shipments and checking of outgoing goods preparing invoices according to the orders by the customers. Responsible for managing parts stock-inventory, sales information generation, part reorder list, etc. and close co-ordination with service department)*

**Major Assignments**

* Instrumentally implemented the:
* Concept of Standard Readymade Spares Containers for all operational sites, with pre-labelling of location and part nos., which improved stock accuracy and reduced cost variances
* Process and procedures for parts receiving, put away, pick, pack and ship
* Stock accuracy program and increased accuracy from 67% to 95%
* VOICE of Customer” concept and rolled out to all active sites
* MRP at launch of global ERP “movex” in central stores
* Stop Program in central stores
* Effectively handled the operations of:
* Reviewing ABC classification and MRP setting of all items such as ROP, ROQ, PTO and Forecast
* Rebalancing the inventory in central stores and identified non-moving stock & reduced active SKU’s from 4500 to 3000
* Dexterously managed the operations of re-arranging warehouse according to pick list of BOM’s and reduced average pick time by 25% on each BOM
* Successfully handled the project of KAN BAN System in central stores
* Distinguished efforts towards reviewing MRP settings of all items and reduced inventory by US$ 1.75 million
* Demonstrated excellence by identifying dead stock and successfully managed to save US$ 85K

**Academic Details**

* **Bachelor of Business Administration** from Rochville University, UAE in 1997

**Certifications**

* Successfully completed they following:
* Corporate Health Safety Solution in 2006
* Managing and Controlling Inventory in 2010
* Six Sigma ( Green Belt ) in 2010
* Certified International Supply Chain Professional in 2011