

CHI

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**CURRICULUM VITEA**

**PROFESSIONAL SUMMARY**

* I am seeking employment with a company where I can grow professionally and personally.
* I seek challenging opportunities where I can fully use my skills for the success of the organization.
* I want to succeed in a stimulating and challenging environment that will provide me with advancement opportunities.
* Working with a team of successful and eligible workers who are willing to do more research to improve the achievement of companies Gold’s is my one big and main priority

***SKILLS***

* High level of communication skills and customers interactions.
* Good at product exhibition at any seminar or conference.
* Qualified customer satisfaction professional and has been given qualifications of honored of preferred customers services client.

Very friendly with co-workers and can work with too many people as well as working alone under pressure.

**WORK HISTORY**

**SALES REPRESENTATIVE.**

**KIRBI.(STRONG MOTTO.CO)**

**Functions.**

* Making calls to advertise kirbi products.
* Making appointments with customers
* Visiting customers at home for free demonstration on how our products work.
* Creating reference by taking further clients to be contacted in future for free demonstrations.
* Taking contacts of customers and making sure I contact them after a while to ensure that the product serves them at their best.

**Ref: Manager**

**Year: 27th August 2016**

**(SALES ASSOCIATE)**

**(Global Fashions Mozambique)**

**Description of job:**

* I have full knowledge of cross selling and up selling(WILL).
* Deep knowledge of key performance indicator( KPI)
* Productive in the cash system( NAVISON) proficient –productive knowledge in the cash system.
* Contacting customers after sales and delivery is successful and also making sure the product serves them at the best.
* %100 contributed to team success by exceeding team sales goals by frequently
* Programming daily targeted market situation and strategizing new methods to target competitors.

Ref: **Senior sales manager**

**Year: 13th March 2015**

**CALL CENTER AGENT**

**MTN CAMEROON .**

DUTIES:

* Providing advice and relevant information to any caller who has a problem concerning our net work services.
* Attempting to resolve all enquires on the first calls and all the calls concerning our net-work.
* Make sure all telephone calls are answered promptly and queries and solved, request, orders customers make are directed to the correct quarters.
* Following up the customers calling them back for any information concerning our product and further adjustments.
* Reporting callers worries to the management department for improvement.

**Ref**: **Manager**

**Year: 28th January 2014**

**SALES REPRESENTATIVE**

**London Fashion shop Cameroon**

**DUTIES:**

* Putting up strategies for new methods of sales daily and proving my best to the customers.
* Making offers of the type of designs available and providing the customer with the best in a timely manner.
* Working on sales and innovative ideas on how to market our products to the world through social media.

**Ref: Sales Director**

**Year and date: 24th of February 2013**

**PERSONAL INFORMATION**

**Nationality: Cameroon Date of birth:08th October 1990**

**Marital status: Married**

**Gender: Male Place of birth: Bamenda**

**EDUCATION**

* SECONDARY LEVEL CERTIFICATE CPC BALI
* ADVANCE LEVEL CERTIFICATE IN ARTS AND SCIENCE IN C.P.C BALI
* BACHELORS DEGREE IN BUISNESS ADMINISTRATION
* CERTIFIED AS BEST SALES ASSOCIATE IN LONDON FASHIONSHOP CAMEROON.
* ATTESTATION IN BUISNESS ORIENTED SEMINARS IN CAMEROON.

**LANGUAGE SKILLS**

*ENGLISH: SPOKEN AND WRITEN VERY FLUENT*

*FRENCH: SPOKEN AND WRITEN*

*COMPUTER SKILL*

Microsoft office including word, excel, powerpoint, excellentinternet skills*N.B All documents and Certifications and Referee Contacts will be supported upon your reques****t***