** MOHAMMED**

**MOHAMMED.350496@2freemail.com**

 Professional Summary I am an MBA Graduate from University of Greenwich, London, and have a focus on Marketing &sales to pursue my interest on Business development in a challenging work environment. Looking forward for an opportunity to utilize my knowledge and skills to achieve organizational objectives and thereby embark a successful career as a business development trainer.

**Work History Business Development Executive** 02-2015 to 04-2016 **widely retail group - Portsmouth- United Kingdom**

* Worked closely with customers to identify their needs.
* Built good relationships with staffs and motivate them to improve the sales.
* Created alternative business plans to improve customer relationships.
* Researched store Managers business issues and goals to offer appropriate solutions
* Deal with complaints from customers to maintain the store reputation.

**Branch Manager** 03-2011 to 2014 ***E-talk Global Education - cochin***

* Led a state level seminar and exhibition with more than 50 associated partners including international delegates
* Analyzed business developments and monitored market trends
* Directed and coordinated marketing activities and policies to promote Company Services.
* Coordinated and participated in promotional activities and trade shows
* Successfully signed many service contracts with international associates and Traveled nationally to meet clients and deliver clear company messages.
* Conducted interviews for new employees and organized training for new employees.
* Wrote reports detailing branch activities.
* Resolved escalated customer issues in a timely manner.

Academic Background **MBA -International Business University of Greenwich –London –United Kingdom july-2015 Field of study** International Business Business strategy Business Management Development Thematic independent study on Business Development and Leadership Thematic independent study on International Business Coursework in Marketing and Communications

**Bachelor of Commerce April-2011 Periyar University –India *Field of study***  Human Resource Management Marketing Business Communication

**Key Skills** Critical and creative thinking Public speaking talent
Highly organized Advertising knowledge
Customer satisfaction Immaculate English communication skills
Team building expertise Advertising knowledge
Marketing strategy Trend analysis
Human resources management
 Additional Information Date of Birth : 30-09-1988 Nationality : Indian Languages : English –Hindi –Malayalam-Tamil Marital Status : Single Visa status : Tourist visa , Valid Till 25- April-2017

References Available on Request