**SYED**

Syed.351510@2freemail.com

**OBJECTIVE:-**

An enthusiastic, articulate and well-presented Optometrist who has a successful technical & sales track record in healthcare. Can communicate effectively with key decision makers and would be an asset to any employer who respects loyalty and responsibility.

Keen to find a challenging position within an ambitious company where I will be able to continue to increase my work experience & develop my abilities.

**SUMMARY:-**

* Expert Optometrist with seven years’ experience in diagnosing, managing, and treating conditions and diseases of the human eye and visual system; prescribe corrective glasses & contact lenses, and provide treatment.
* Vast knowledge of the information and techniques needed to diagnose and treat human injuries, diseases. This includes symptoms, treatment alternatives and interactions, and preventive health-care measures.
* Remarkable knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
* Knowledge of business and management principles like resource allocation, patient management, leadership technique and coordination of people and resources.
* Excellent interpersonal and communication skills.

**ACADEMIC QUALIFICATIONS:-**

* M.B.A (Human Resource Management & Marketing): West Bengal University of Technology. DGPA\* 6.34 [AUG2008-AUG2010]
* MBA Summer internship programmed: from “ADECCO”
* Bachelor of Optometry-: West Bengal University of Technology. DGPA\*7.77[2002-2006]
* Higher Secondary: W.B.C.H.S.E 55.3%. [1999]
* Madhyamik: W.B.B.S.E 65%. [ 1997]

**CLINICAL SKILL:-**

Refraction & Retinoscopy, Contact lens fitting, Keratometry, Biometry,Pachymetry, Slit Lamp examination, Fundus Fluorescein Angiography, Optical Coherence Tomography, Autoperimetry (HFA-II), Ophthalmoscopy (direct & indirect),Tonometry (AT,Indentation,NCT), Low Vision practice, Lensometer, Orbscan, Zywave II Aberrometer.

**CLINICAL EXPOSURE:-**

One year internship program from Dr. Agarwal’s Eye Hospital Ltd (EYE RESEARCH CENTRE) Chennai, India. Internship in multi-specialty outpatient department which includes Retina, Glaucoma, Cornea etc.

**PROFESSIONAL EXPERIENCE:-**

**RIVOLI EYE ZONE. ABUDHABI (UAE) from December 2013 till 31st December 2016.**

**Optometrist:-**

* Performing eye testing and prescription writing.
* Dispensing and Selling Eye Glasses, Contact Lenses and Sunglasses.
* Checking glasses and contact lenses for accuracy and comfort.
* Advising customers on eye wear options.
* Sunglasses, contact lenses and other Accessories.
* Supporting sales staff in their day to day transactions.
* Performing in Shop inventory and ordering stocks.
* Maintaining general cleanliness and hygiene standards
* Liaison with sales representatives from eye care product suppliers.

**PHOENIX HOSPITAL. [Nov, 2012 –June, 2013), Kolkata, West Bengal, INDIA.**

**Optometrist:-**

* History taking, primary examination (i.e., slit lamp examination, tonometry) and Refraction activities.
* FFA, OCT, A-scan, B-Scan, Perimetry.
* Advice patient on the perfect pair of spectacles, contact lenses based on prescription requests.

**VISION EXPRESS. (May,2012- October,2012)HYDERABAD, AP, INDIA**

**Optometrist & ASM:-**

* Assistant Business Head of the store & responsible for Sales target.
* Key person in upholding the image and building the reputation of the store.
* Responsible for overseeing all the functions of the store.
* Technical Head of the store and responsible for quality control.
* Responsible for refraction activities and prescription of the optimal eye care package.
* Advice customers on the perfect pair of spectacles/ lenses based on prescription requests, style and budget.

**DR AGARWAL’S HEALTH CARE PVT LTD.(March,2011 –April,2012)HYDERABAD, AP,INDIA.**

**Optometrist:-**

* Refraction(Retinoscopy, JCC, Autorefractometer).
* Contact lens fitting(Soft contact lens, Rgp& Rose-k lens).
* Low Vision Aids.
* Orthoptics work up & Vision Therapy.
* Oculoplasty Work Up.
* Pediatric Work Up.
* Slit Lamp Examination.
* Visual Field Testing.
* Specular Microscopy.
* Applanation Tonometry, NCT, Tonopen, Perkin’s HH Tonometer.
* Cataract work up(Keratometry, A-scan biometry, IOL Master).
* B scan, Anterior & Posterior Segment OCT.

**GKB HI-TECH LENSES PVT.LTD (August, 2010 –January, 2011)DELHI, INDIA.**

**LENS CONSULTANT:-**

* Arranging appointments with optometrist, doctors, optical & distributors.
* Making presentations as well as providing product demonstrations and training.
* Creating & executing a territory business plan focused on generating sales.
* Working with warehouse to establish sales chains.
* Attending exhibitions when required.
* Building long term relationships and offering flexible solutions to clients.
* To identify, influence and build relationships with key decision-makers.

**DR AGARWAL’S EYE HOSPITALS (August,2006- January, 2008)CHENNAI, INDIA.**

**Optometrist:-**

* Refraction(Retinoscopy, JCC, Autorefractometer).
* Contact lens fitting(Soft contact lens, Rgp& Rose-k lens).
* Low Vision Aids.
* Orthoptics work up & Vision Therapy.
* Oculoplasty Work Up.
* Pediatric Work Up.
* Slit Lamp Examination.
* Visual Field Testing.
* Specular Microscopy.
* Applanation Tonometry, NCT, Tonopen, Perkin’s HH Tonometer.
* Cataract work up(Keratometry, A-scan biometry, IOL Master).
* Zyoptix work up(Orbscan, Pentacam, Abberometry, Wave scan).
* B scan, Anterior & Posterior Segment OCT.

**PERSONAL INFORMATION:-**

Date of birth : 25/12/1981

Sex : Male

Nationality : Indian

Marital status : Single

Language known : English, Hindi, Bengali, Tamil.

N.B.: I hereby declare that all the above information are true & correct to the best of my knowledge.

Date:- [ ]