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 **ANUSHA**

**ANUSHA.351892@2freemail.com**



##### OBJECTIVE

To become a valuable asset through continuous learning, innovation and excellence in a well recognized, growth oriented organization, where my skills and experiences will be utilized to their full.

# WORK EXPERIENCE IN INDIA

**Organization :** Axis bank ltd (under rolls of Axis securities Ltd)

**Designation** **:** Sales Executive

**Department** **:** Retail Broking- Bank Channel

**Duration** **:** 10-03-2015 to 16-04-2016

**Responsibilities:**

* Preparing the daily reports of the business.
* Organizing sales visits
* Demonstrating and presenting products
* Establishing new business
* Maintaining accurate records
* Attending trade exhibitions, conferences and meetings
* Reviewing sales performance
* Developing the business in market.
* Developing strategies and techniques necessary for achieving the sales targets.
* Reach the monthly target and cost to the company.

#  WORK EXPERIENCE IN UAE

Working with Country Club Hotel as Tele Marketing Executive (Sales & Marketing) October 2016 to March 2017

* Deals in Club Membership.
* Deals in holidays packages.
* It’s totally concept based thing.

# EDUCATIONAL QUALIFICATION

* MBA (Finance & HR) from Srinivas School of Management, Mukka, Mangalore, affiliated to Mangalore University in 2014
* Bachelor of Commerce from Govt.Womens First Grade College, Ajjarkad, Udupi affiliated Mangalore University in 2012.
* 12th (Dept of Pre-University Education) from Govt. PU College for Girls affiliated Mangalore University in 2009.

* 10th (Karnataka State Education Examination Board) from T A Pai English Medium High School, Kunjibettu, Udupi in 2007.

# TECHNICAL SKILLS INCLUDE

**Computer Course** **:** Post Graduate Diploma in Computer Application

**Accounting package** **:** Tally&Peachtree

**Application Package** **:** MS.Office (Word, Excel, PowerPoint) Multimedia.

**Internet application** **:** E-mail, Browsing.

# INTERNSHIP PROJECT

**Company :** SyndicateBank

**Topic :** Working Capital Management

**Deliverables :** A Study on Impact of Working Capital Management

 On Profitability with Special reference to the Syndicate Bank

**Duration :** December 2013 to January 2014

**Experience:**

 From December 2013 to January 2014 worked as an intern assisting on various aspects of operations in Syndicate Bank. Udupi, India.

* To measure and evaluate the Working Capital Management position of syndicate bank.
* The study attempts to determine the efficiency and effectiveness of management of working capital.
* To study liquidity position trend of the bank over five year.
* To know the changes in current assets and current liabilities of working capital.

# STRENGTHS

* Self- Motivated, Friendly, Adaptive.

# TRAINING AND ACHIEVEMENT

* Attended the “NATIONAL LEVEL FASHION SHOW AND MARKETING EVENT AT KARMANT 2012” NATIONAL LEVEL FEST held at vimal jyothi Institute of management and Research chemperi, kannur, India.
* Had attended “NATIONAL LEVEL FASHION SHOW AND BUSINESS QUIZ AT ECHELON 2013”NATIONAL LEVEL FEST held at shree Devi Institute of Technology Mangalore, Karnataka, India.
* Organized NATIONAL LEVEL BEST MANAGER EVENT AT Mahayana-2014 held at srinivas school of Management Mukka, India.

# HOBBIES

# Craft, Listening music.

# LANGUAGE PROFICIENCY

# English, Hindi, Kannada, Tulu.

# PERSONAL PROFILE

Visa status **:** Husband sponsorship

Date of birth **:** 27-12-1990

### Sex : Female

### Religion : Hindu

### Marital status : Married

### Nationality : Indian

# Declaration

 I hereby declare that the information furnished above is true to the best of my knowledge.