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MOHD

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**CAREER OBJECTIVE :**

Looking for a position in sales and marketing to start my career by using my sales and negotiation skills for achieving the company’s target.

**SKILLS SET:**

-Innovative.  
-Positive Attitude.  
-Effective Inter-personal skills.  
-Good in building & maintaining relationships.  
-Problem solving ability.  
-Strong counseling & convincing techniques.

**EDUCATIONAL CREDENTIALS:**

-MBA – Marketing from Jawaharlal Nehru Technological University with 67% marks  
-B.Com in with 60% marks from Kakatiya University 

**PROFESSIONAL EXPERIENCE**

Possess two years of experience in Electronic sales.

**COMPANY LG ELECTRONICS**

Duration November 2014 to December 2016

Designation Sales executive

**Responsibilities:**

* Greeting customers and showing them electrical items as per their needs.
* Describing features and benefits of products to customers.
* Checking products in front of the customers before packing.
* Explaining about the warranty terms and conditions the items carry to customers.
* Replacing faulty items and making notes for sending back to the manufacturers.

**ACADEMIC PROJECT UNDERTAKEN:**

Project: Customer Satisfaction

Duration: 45 days

Company: LG Electronics India Pvt. Ltd

**Responsibilities**:

* Excellent customer service and decision making skills.
* Good communication and problem-solving skills.
* Flexible to work in the evenings and on weekends.
* Strong knowledge of usage and servicing of electrical items.
* Loves to be well dressed, stay organized and offer friendly welcome.
* Ability to operate computer and work in a team environment

**TECHNICAL SKILL :**

* **MS** Office (Word, Excel, PowerPoint, outlook etc).
* Internet use for research

.**EXTRACURRICULAR ACTIVITIES:**

* Participated in the cricket tournaments.
* Won man of the match in cricket tournaments at school & college level.

**HOBBIES:**

* -Taking the knowledge of technical products in the market via internet.  
  -Playing cricket and football.
* -Travelling